

ALGO



New Algo Products

Presented By: Scott Farrell & Brian Hyrek



During the webinar please use the Q&A feature located in bottom right corner of your screen!

We will answer the questions at the end of the presentation Thank you!











#ExperienceVolPSupply

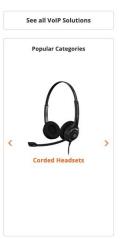


Who is VoIP Supply

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide. The team behind VoIP Fulfillment by VoIP Supply has been providing provisioning and fulfillment to VoIP Service Providers since the industry's beginning.







Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers



We are More than just a Website!

Best Places to Work in Western New York 500/5000 Company

Buffalo Niagara Business Ethics Award Nominee



VolP Experts
Our experts have over
twenty years of experience



PARTNER WITH US!



Wholesale Pricing & Financing

Take advantage of aggressive wholesale pricing and make use of our credit terms to ensure care-free order fulfillment.

Marketing & Education

Find the marketing materials you need to learn VoIP at your own pace, explain complex concepts to your customers, or compare VoIP products side by side within seconds! Feel free to share our materials with your customers!

Dedicated Sales & Support

We have over 15 customer-facing sales, support, and service associates to take care of your needs both before and after the sale. VoIP Supply prides itself in delivering world-class Customer Support to ensure your business has the best possible experience.

Full-Cycle Logistics

Eliminate the need & expense of warehousing by leveraging VoIP Supply's same-day blind shipping capabilities and professional RMA services.

#ExperienceVoIPSupply





By taking advantage of VoIP Supply's **custom portal** and **API**, you have real-time access to your projects fulfillment progress and delivery. With the ability to manage your business from any web-enabled device you will always ensure your project is on track, and expectations are being exceeded.



Utilizing VoIP Supply's Provisioning and Professional services allows you to take complete control in providing the perfect solution to your customer without the **time constraints**, and **financial burden** of completing these tasks in house.



Rental Program

We can confidently say that we have the best hardware rental program in the industry. Our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!



Benefits:

- Fast & easy to apply One-page application
- Approved within days
- Wide variety of VoIP products (phones, conference phones, PBX, and more)

If you are interested in joining the VoIP Supply DaaS Rental Program please email Don Stefanie dons@voipsupply.com and request the form!

https://www.voipsupply.com/vs-rental-program

#ExperienceVoIPSupply





VoIP Supply's Reclaim equipment buyback program is your outlet for selling off your used and excess VoIP equipment. With Reclaim you can submit your equipment for sale to VoIP Supply and receive fair market value for it allowing you to "reclaim" a portion of your original investment.



VoIP Supply's exclusive Refresh program will allow you to replace a customers device with a certified reconditioned device at a fraction of the cost of a new device. With VoIP Supply's Refresh program, you can provide your customers the support and sense of security that comes with a Refresh product.







ABOUT ME



Scott Farrell
Strategic Accounts USA and Canada

A telecommunications professional with 30 plus years of hands-on industry experience.



Today's Agenda

- Brief Algo Portfolio Reminder
- Introducing Algo Device Management Platform
- Demo of Algo Device Management Platform
- Sneak Peek New Products Coming



Algo Introduction

- Manufacturer of IP Endpoints: Speakers, Intercoms, Visual Alerters, Displays
- Endpoints certified with leading UC, Collaboration, and Emergency Notification Platforms
- Products all North American designed and manufactured out of our headquarters in Vancouver, Canada



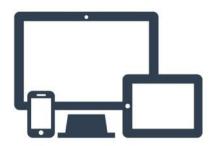
IP Paging | Alerting | Intercom

Why Customers Utilize Algo IP Solutions





Network Configurable for 3 **Remote Management**



- Ease of Management
- Supervision
- Improved Installation

Common Infrastructure



- Voice, Data
- Security
- Paging
- Operational Technology

































Algo Solutions Overview – IP Endpoint Suite





Device Management

Algo Device Management Solutions

Device Web Interface



- Each device's web interface is accessible via the device IP address
- All configuration settings can be adjusted in the device, no additional software is required

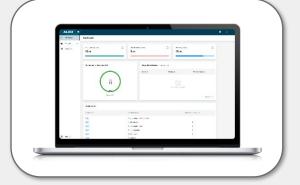
DEDICATED DEVICE MANAGER

8300 – On Premise Solution



- Centralized device management solution, shows status of all devices in one view
- Deployed onto local network and can access all devices on that specific network

ADMP – Cloud-Based Solution



- Centralized device management solution, shows status of all devices in one view
- Cloud-based, can view and manage devices across multiple networks, from anywhere

Remote Configuration via Web Interface



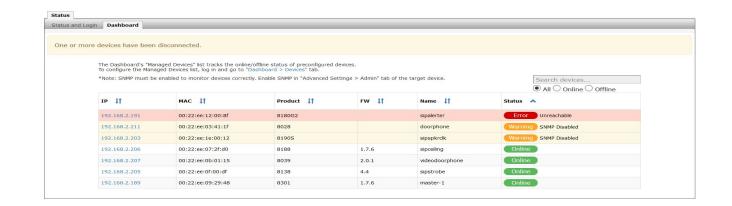


- All Algo IP Endpoints have an intuitive web interface, accessible via the device IP Address
- Common layout across all products
 - General Status
 - Basic & Advanced Features
 - Security and Network settings
- All configuration settings accessible from web interface
- Ability to download/upload pre-saved configuration files to deploy common configuration across multiple devices

8300 Controller – On Premise Device Management







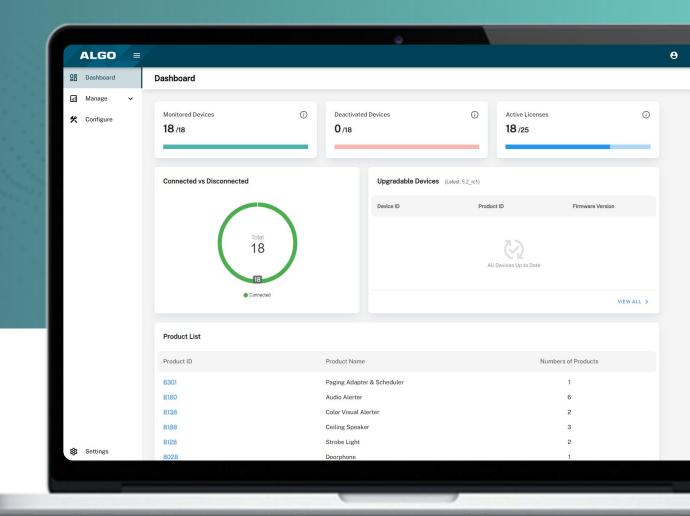
- Monitoring Algo devices for in service
- Notification via email, SIP call or audible alarm for "offline" conditions
- Single pane view of all Algo devices connected to subnet
- One-time hardware purchase, no ongoing costs

ALGO DEVICE MANAGEMENT PLATFORM

SIMPLIFYING ENDPOINT MONITORING & MANAGEMENT

Centralized Monitoring Platform

Monitor and manage all your Algo IP Endpoints securely from the cloud. The Algo Device Management Platform (ADMP) simplifies device management and provides visibility to all devices.



PRICING MODEL

ALGO DEVICE MANAGEMENT PLATFORM





Graphical representation of device KPIs

Monitor Device Status

- Monitor device connectivity, alert of device status change
- Check for new firmware and 1-step device upgrade

Manage Device

- Tag and sort devices
- Push full or partial configuration files
- Limit of 25 devices
- Limit of 3 months usage

\$0 up to 25 devices for 3mo



Device Dashboard

Graphical representation of device KPIs

Monitor Device Status

- Monitor device connectivity, alert of device status change
- Check for new firmware and 1-step device upgrade

Manage Device

- Tag and sort devices
- Push full or partial configuration files
- Add multi-tenant environment (addition \$100/tenant/year)
- Up to 10,000 devices

*Sold in bundles of 25 device licenses

\$10 USD per device per year

Demo of Algo Device Management Platform

What's New & Coming?



- Algo is launching a line of five core products to complement audio paging/notification with visual signalling.
- Flagship product offerings include an IP Speaker Display, with a 15.6" customizable display screen. Available in on or two sided solutions
- Includes high visibility IP PoE clocks
- Includes a IP Display Controller, capable of turning most common television screens already deployed within facilities into IP Display endpoints



Available December 2022

8410 IP Display Speaker (and 8420)

ADVANCE INFORMATION









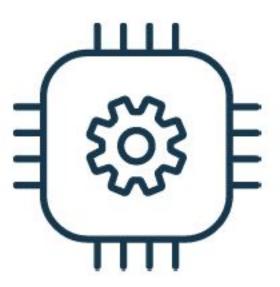
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All-In-One SIP and Multicast capable IP Display Speaker with Embedded Strobe Light. The Algo IP Display Speaker is designed for mass notification, visual paging and visual display – the Algo IP Display Speaker brings attention grabbing visual to any UC Ecosystem

- Three Color LED Strobe Light
- Embedded microphone
- Web interface to allow for customizable screen display including:
 - Clocks: analog clock / digital clock
 - · Scrolling text, Static images
 - Wayfinding
 - Visual paging (speech to text conversion)
- Internal Memory

Firmware 5.2 ALGC

- Optional Cloud-Based Device Monitoring: Compatibility with the <u>ADMP – Algo Device</u> <u>Management Platform</u>.
- Zero Touch Provisioning (<u>click here for more information</u>)
- Update Linux system (includes all latest security patches)
- Add API command to extract relay input status
- Add remote volume subscriber/notifier feature with the Algo 1204
- Add configurable SNMP community string
- Add DTMF selectable emergency alerts
- Add individual volume selection per group in receiver mode for Polycom Group Page
- Add option to reboot/sync by weekday



Shipping: October 2022

QUESTIONS & CONTACT

Sales

sales@algosolutions.com 604-454-3790

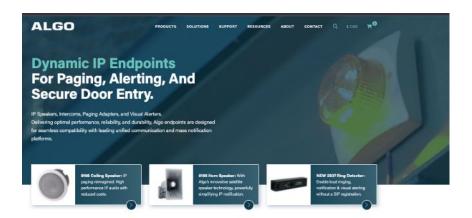
Support

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<u>Catalog</u>









Questions & Thank You



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