



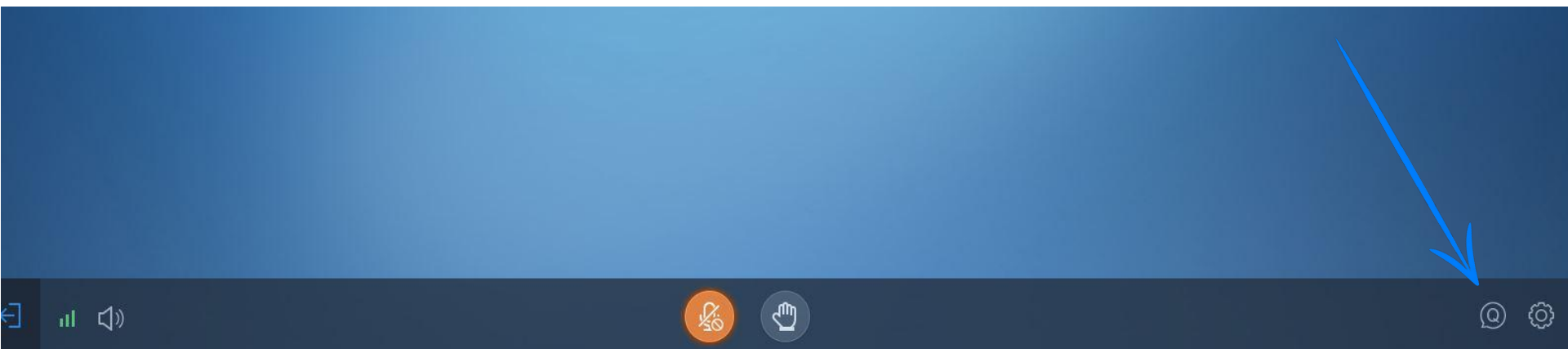
Let's Build a Strong Partnership

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Presented By: Don Stefanie

**During the webinar please use the Q&A feature  
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation  
Thank you!**



## Who is VoIP Supply

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide. The team behind VoIP Fulfillment by VoIP Supply has been providing provisioning and fulfillment to VoIP Service Providers since the industry's beginning.

### Featured Brands



Grandstream

### Featured Products



02-120949  
Grandstream GXP2170  
Enterprise IP Phone  
\$149.00

### Popular Categories



Corded Headsets



### We are More than just a Website!

Best Places to Work in Western New York  
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee



### VoIP Experts

Our experts have over  
**twenty** years of experience

**Product Catalog**  
Over 5,000 products from over 60 of  
the industry's leading manufacturers

## PARTNER WITH US!



### Wholesale Pricing & Financing

Take advantage of aggressive wholesale pricing and make use of our credit terms to ensure care-free order fulfillment.

### Marketing & Education

Find the marketing materials you need to learn VoIP at your own pace, explain complex concepts to your customers, or compare VoIP products side by side within seconds! Feel free to share our materials with your customers!

### Dedicated Sales & Support

We have over 15 customer-facing sales, support, and service associates to take care of your needs both before and after the sale. VoIP Supply prides itself in delivering world-class Customer Support to ensure your business has the best possible experience.

### Full-Cycle Logistics

Eliminate the need & expense of warehousing by leveraging VoIP Supply's same-day blind shipping capabilities and professional RMA services.

## We Are Ready to Help!



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### Response Times: We are FAST!

- Tech support average of 14 minutes
- Sales response average of 9.3 minutes
- 99.9% of orders ship the same day

### 7 VoIP Experts

- 70 years of combined experience
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By taking advantage of VoIP Supply's **custom portal** and **API**, you have real-time access to your projects fulfillment progress and delivery. With the ability to manage your business from any web-enabled device you will always ensure your project is on track, and expectations are being exceeded.



Utilizing VoIP Supply's Provisioning and Professional services allows you to take complete control in providing the perfect solution to your customer without the **time constraints**, and **financial burden** of completing these tasks in house.



VoIP Supply's Reclaim equipment buyback program is your outlet for **selling off your used and excess** VoIP equipment. With Reclaim you can submit your equipment for sale to VoIP Supply and **receive fair market value** for it allowing you to "reclaim" a portion of your original investment.



VoIP Supply's exclusive Refresh program will allow you to replace a customer's device with a **certified reconditioned device** at a **fraction of the cost** of a new device. With VoIP Supply's Refresh program, you can provide your customers the support and sense of security that comes with a Refresh product.

## P-Series Models – 3 Segments: 6 Phones



- Value Phones

- P310, P315

- Main Phones

- P320, P325, P330

- Executive Phone

- P370

- Attendant Console

- PM200



## Value-based P310/P315 Phones (released May 2021)



## Lower-Mid Range P320 Phone



## Mid-Range P325 Phone



4.3" 480x272 Backlit Colour Display, IPS Glass, all-around visibility

Built-in Bluetooth connectivity

6 dedicated phone function keys

USB Port for future expansion

Gigabit Ethernet

6 SIP Accounts

Page key for virtual BLF keys

Headset & EHS Support

Backlit Audio Function keys

2x Lock Ports (Kensington)

## Upper-Mid Range P330 Phone





## Executive P370 Phone

7.0" 1280x800 Backlit Colour  
Multi-point Touch Display  
IPS Glass, all-around visibility

Built-in Bluetooth & WiFi  
2.4/5G connectivity

2x USB Ports for future  
expansion

Gigabit Ethernet



16 SIP  
Accounts

Headset &  
EHS Support

Supports expansion  
Attendant Console

Dedicated Audio path  
& Volume touch keys

2x Lock Ports  
(Kensington)



## Model Equivalencies

P-Series Models	P310	P315	P320	P325	P330	P370	PM200
Market Segment	Value	Gigabit-Value	Lower Mid-Range	Mid-Range	Upper Mid-Range	Executive	Expansion
D-Series	n/a	n/a	D60 & D62	n/a	D65	D80	EXP150
S-Series	S206	S305	S406	S505	S705	n/a	EXP100

- P-Series telephones have some natural equivalencies compared to older Sangoma phone models in other series
- The P-Series lineup is a more complete line of phones, covering a broader set of market segments than Sangoma has been able to offer previously

## P-Series - Final Takeaway

- Better technology, better aesthetics
- Better Ethernet options - All have Gigabit Ethernet (except P310)
- Better Displays - High quality color displays with IPS (In-Plane Switching) technology that allows for display viewing from any angle... (except P310/315)
- Better Future Proofing: USB ports available on P320, P325, P330, P370
- More options for headsets with more Bluetooth - P325, P330, P370
- Wireless connectivity: WiFi (5ghz) - P330, P370
- More Line keys - P330 (12) , P370 (16) & attendant console coming soon
- All support ALL Sangoma Provisioning offerings: Asterisk, FreePBX, PBXact, Switchvox, BV
- Common support for 12v power supplies, that provides ample power for USB, BT, WiFi, and other future device needs.

## SANGOMA P310 & P315 INSTANT REBATE

P310 - \$5   P315 - \$10  
Instant Rebate

**Value-Based IP Phones**

*The Power You Need,  
The Price You Want*

September 1st, 2022 - December 31st, 2022





# Who is SkyAMP?



- **Founded: August, 2020**
- **Headquarters: Davenport, Iowa (Quad Cities)**
- **Team Members: 30**

**SkyAMP has created a one-of-a-kind, effective, unpowered, wireless signal booster.**

**Founded out of necessity after a major storm, SkyAMP has gone from an idea to full production in 18 months during a pandemic.**

**As the products say Made in the USA with Love from Iowa, all SkyAMP products are built at the headquarters in Davenport.**

# Why Now?



- **48% of Americans report problems with their home internet**
- **62% of Americans report Internet as essential**
- **Get in on the ground floor of new patented technology**
- **Most WiFi routers have a range of 150 feet indoors, SkyAMP WiFi can go up to 500 feet**
- **50% of cell carrier customer complaints are due to poor coverage**
- **As geographical cell coverage grows, signal/reception has gradually become worse**



# Key Differences

## What sets SkyAMP apart?



- **Unpowered** - SkyAMP devices require no electricity or batteries
- **Just Set it and Get it** - No configuration, pairing, or setup process
- **Range** - SkyAMP devices have a significantly larger coverage area than competing products
- **Fast** - SkyAMP cleans the signal, removing noise and interference, resulting in faster data speeds
- **Secure** - The SkyAMP devices have no firmware and are not hackable
- **Tough** - All products are tested to be durable, survive drops, and harsh environmental conditions

# Your Solution for Signal Problems



## Problem:

- My signal doesn't reach far enough
- I have bars but my phone still doesn't work
- My TV, video and movie streaming buffers
- My signal is weak and breaks up a lot
- I don't want to run wires and cables everywhere

## Solution:

- SkyAMP spreads your signal 20', 600' or 1,000' based on the model you choose
- SkyAMP cleans your signal for better quality
- A cleaner and stronger signal allows your device to utilize all of it's available bandwidth which produces clear calls, and streaming
- SkyAMP requires no cables, wires, setup or configuration.



# Performance

## What to Expect



### WiFi

Range extension of 300'; improved upload and download speeds for all devices within range. Faster connection to WiFi access point and internal network. Significant reduction in packet loss. Boost in signal strength (15-30 dbm)

### Bluetooth

Range extension to 300'; dramatically improved connection speeds, device switching and overall range is typically tripled.

### Cellular

Dramatically improved connection speeds, significant reduction in packet loss, boost in signal strength (15-30 dbm)

### DECT

Clearer calls, larger range (typically 300' from SkyAMP), faster system interactions.

# Applications



## Personal

20 Foot Range  
4G

- Small or Rural Job Sites
- Students
- Vehicles
- Camping & Recreation



## Mag

600 Foot Range  
WiFi and Bluetooth

- Small or Medium Offices
- Homes
- Dorm Rooms
- Technician Vehicles
- Crews using Bluetooth Comm Systems



## SoHo

600 Foot Range  
4G

- Small or Medium Offices
- Stores & Small Businesses
- Homes
- Restaurants



## Pro

1,000 Foot Range  
WiFi, Bluetooth, and 4G

- Large Office Buildings
- Schools & Universities
- Campgrounds
- Factories
- Job Sites & Pipelines



## DECT

600 Foot Range  
VoIP DECT

- Office Buildings
- Schools & Universities
- Factories & Warehouses
- Retail Outlets
- Restaurants
- Hospitals
- Hotels



# Get AMPed Partner Program



When you partner with SkyAMP, you'll have access to industry leading wireless solutions that are easy to sell, implement and support. In addition to special reseller pricing on all products, joining our reseller program supports your business with rock-solid sales enablement, and a wide variety of helpful tools all available on our world-class partner portal.

### Priority Support

Receive fast and responsive assistance from our dedicated partner support team for quicker issue resolution.

### All Your Sales Info in One Place

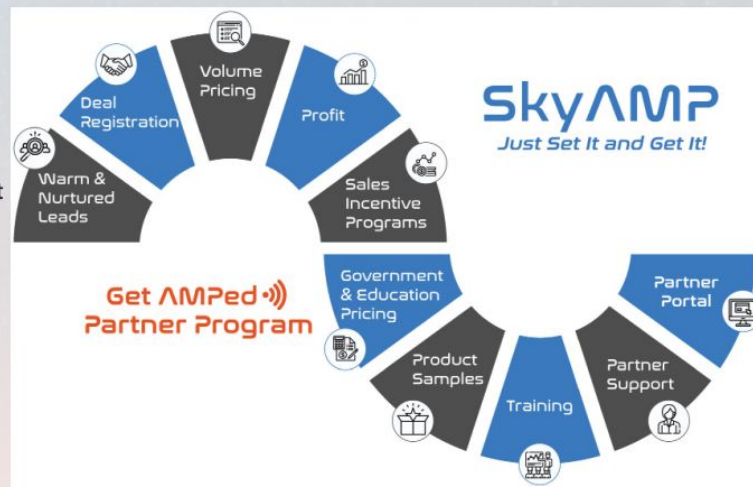
Stay on top of your sales pipeline with easy monitoring and analytics from your partner portal.

### Preferred Pricing

Authorized resellers receive our best prices through authorized seller product discounts to help you sell at an excellently profitable margin.

### Customizable Collateral

We make marketing easy with a library of customizable cobranded marketing materials available for your use.





# Questions & Thank You

@VoIPSupply



800-398-8647 | [voipsupply.com](https://voipsupply.com)

## Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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