



Let's Build a Strong Partnership

Presented By: Mary Cheney

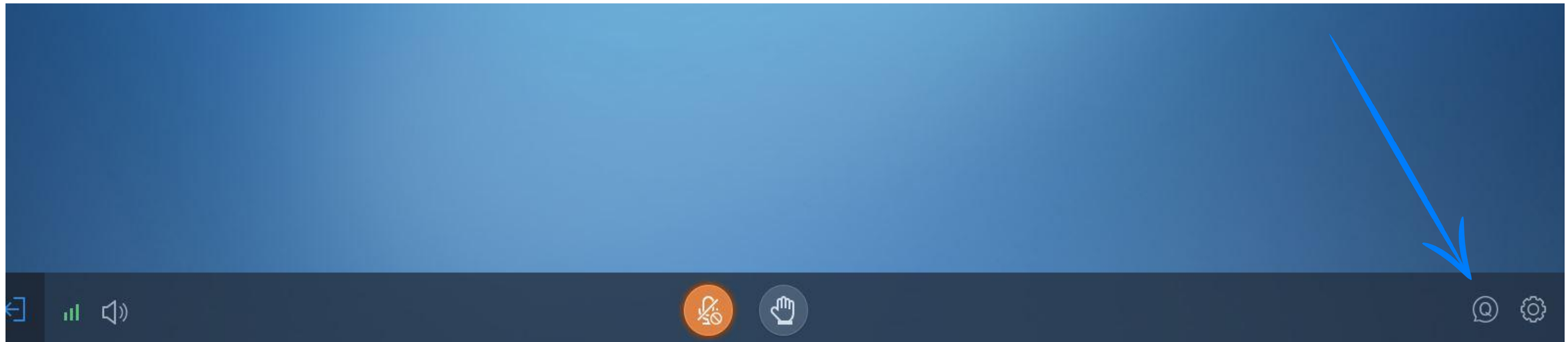
#ExperienceVoIPSupply



**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

We will answer the questions at the end of the presentation

Thank you!



#ExperienceVoIPSupply



We Are Ready to Help!



Response Times: We are FAST!

- Tech support average of 14 minutes
- Sales response average of 9.3 minutes
- 99.9% of orders ship the same day

7 VoIP Experts

- 70 years of combined experience
-

NEW PRODUCTS FROM FANVIL



Fanvil CS30 Speakerphone

Fanvil's CS30 Speakerphone is ideal for conferences in small offices, huddle rooms, home offices, or similar settings. It is also great for remote meetings, training, and interviews.



W611W Linkvil by Fanvil WiFi Phone

The Linkvil by Fanvil Portable WiFi Phone W611W is a portable, elegant WiFi phone designed for mobile communication applications.



i55A & i57A SIP Indoor Units

Featuring powerful functionalities like remote door opening and real-time monitoring for security devices, i55A or i57A can serve as a management assistant for communities, villas and office buildings.

FANVIL EDUCATION PROMOTION

Fanvil CONNECTING THE VALUE OF INTELLIGENCE

Fanvil Incentive Program for Education Projects

UP TO 5% OFF

Area: USA and Canada

Valid Date:
July 1st, 2022 - September 30th, 2022

The banner features a blue background with a stylized illustration of a graduate in a red shirt and blue pants, holding a green book and a pencil, jumping joyfully. In the background, there are school buildings and a red running track. A yellow banner with a white circle containing '5% OFF' is prominently displayed.

Applicable Models	Quantity	Education Project Discounts
X4U, X5U, X6U, X7C, X7, X7A, X210; V62, V64, V65, V67; i16S, i16SV, i61, i62, i63, i64, i53W, i56A, PA2S, PA3	50-199	3%
	200-499	4%
	500+	5%

Note: The above discounts can't be used together with other Fanvil program discounts/rebates.

#ExperienceVoIPSupply



Great News! Sangoma is excited to announce that their faxing service, FAXStation, is now HIPAA-compliant!

HIPAA stands for Health Insurance Portability and Accountability Act. Being compliant with HIPAA ensures that businesses follow a process to protect and secure protected health information. In other words, you can trust that Sangoma FAXStation keeps people's healthcare data private.

GRANDSTREAM UCM REMOTECONNECT

About UCM RemoteConnect (UCMRC)

UCM RemoteConnect empowers businesses to easily build a secure communications and collaboration solution for all employees - on-site and remote. It is a companion cloud service for the UCM6300 Series that provides always-on, automatic NAT firewall traversal to ensure secure connections from anywhere outside the corporate network. UCMRC offers a zero-touch, out-of-the-box platform to be up-and-running immediately and can be centrally managed from the cloud through the Grandstream Device Management System (GDMS). UCM RemoteConnect allows employees to securely work from anywhere using the Wave app for mobile and desktop as well as any Grandstream endpoint registered to a UCM6300 Series IP PBX. By providing a full ecosystem of remote collaboration tools, services and management for the UCM6300 Series, UCM RemoteConnect is the ideal platform for any organization looking to securely support remote workers, multiple offices and more.

Solution Positioning

UCM RemoteConnect transforms the UCM Series of IP PBXs into a hybrid communication solution that can be easily and securely reached from outside the corporate network. It empowers businesses utilizing the UCM Series to build a communication and collaboration platform that can be securely reached from anywhere using nearly any device. It is the ideal solution for the modern, dispersed business and provides flexibility for future business growth.



Secure remote communication



Secure IP endpoints integrated with UCM6300



Built-in tools for IT-friendly secure management



Meetings, calls, conferences, chats & more, from anywhere, with Wave app

Competitive Features

- Cloud-based NAT firewall traversal runs on Amazon Web Services (AWS) with 99.9999% reliability
- Pairs with the UCM6300 Series of IP PBXs
- Supports collaboration through the Wave app for desktop, mobile and web as well as any Grandstream endpoint registered to a UCM6300 Series device
- Integrated with GDMS for centralized management
- Cloud storage provides seamless data and file backups as well as well storage security
- CloudIM add-on allows you to sync-together UCM6300 Series in multiple locations
- Built-in advanced system and device monitoring, diagnosis and troubleshooting tools, real-time alerts and reports

GRANDSTREAM UCM REMOTECONNECT

	Basic	Plus	Pro	Business	Enterprise
List Price	FREE	\$195/year	\$299/year	\$469/year	\$829/year
Wave app included	✓	✓	✓	✓	✓
Automated NAT Firewall Traversal	✓	✓	✓	✓	✓
Registered Remote Users/Devices	10	50	100	200	400
Concurrent Voice/Video Calls/Meetings	2	8	16	32	64
Maximum Time Per Remote Call/Meeting	20 mins	Unlimited	Unlimited	Unlimited	Unlimited
Max Daily Allotment for Remote Calls/Meetings	2 Hours	Unlimited	Unlimited	Unlimited	Unlimited
Remote Admin of UCM6300 & GS Endpoints	Limited	Comprehensive	Comprehensive	Advanced	Advanced
Cloud Storage	No	1GB	2GB	5GB	10GB
System/Device Security & Status Monitoring	No	✓	✓	✓	✓
Other Features <i>(see next slides)</i>	No	Comprehensive	Comprehensive	Advanced	Advanced
Cloud IM Service	No	No	Add-On	Add-On	Included
Free Trial	Unlimited	First 3 Months	No	No	No
Purchase Method	Free	Sold Exclusively Through Authorized Channel Partners			

The Snom D7xx Series



Model	D120	D717	D735	D785	D7	D7C
Display	132 x 64 Mono LCD	2.8" (320 x 240) Color LCD	2.8" (320 x 240) Color LCD	4.3" (480 x 272) Color LCD	382 x 160 Mono LCD	6.8" Color LCD
SIP Lines/Accounts	2	6	12	12	n/a	n/a
Ethernet Switch	10/100	GigE	GigE	GigE	n/a	n/a
USB		✓	✓	✓	✓	✓
F-Keys	2	3, Multi-Color	8x4, Multi-Color	6x4, Multi-Color	18, Multi-Color	16x4, Multi-Color
Self-Labeling F-keys	2	3	8 (32)	6 (24)	18	16 (64)
Proximity Sensor			✓			
Bluetooth				✓		

#ExperienceVoIPSupply



**Become a Snom/VTech
Reseller Today!**



<https://www.voipsupply.com/snom-vtech-reseller-program>

#ExperienceVoIPSupply



VoIP Supply's Reclaim equipment buyback program is your outlet for **selling off your used and excess** VoIP equipment. With Reclaim you can submit your equipment for sale to VoIP Supply and **receive fair market value** for it allowing you to "reclaim" a portion of your original investment.



VoIP Supply's exclusive Refresh program will allow you to replace a customer's device with a **certified reconditioned device** at a **fraction of the cost** of a new device. With VoIP Supply's Refresh program, you can provide your customers the support and sense of security that comes with a Refresh product.

#ExperienceVoIPSupply



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



Don Stefanie
Channel Manager
(716) 213-6906
DonS@VoIPSupply.com



#ExperienceVoIPSupply



Questions & Thank You

@VoIPSupply



800-398-8647 | voipsupply.com