



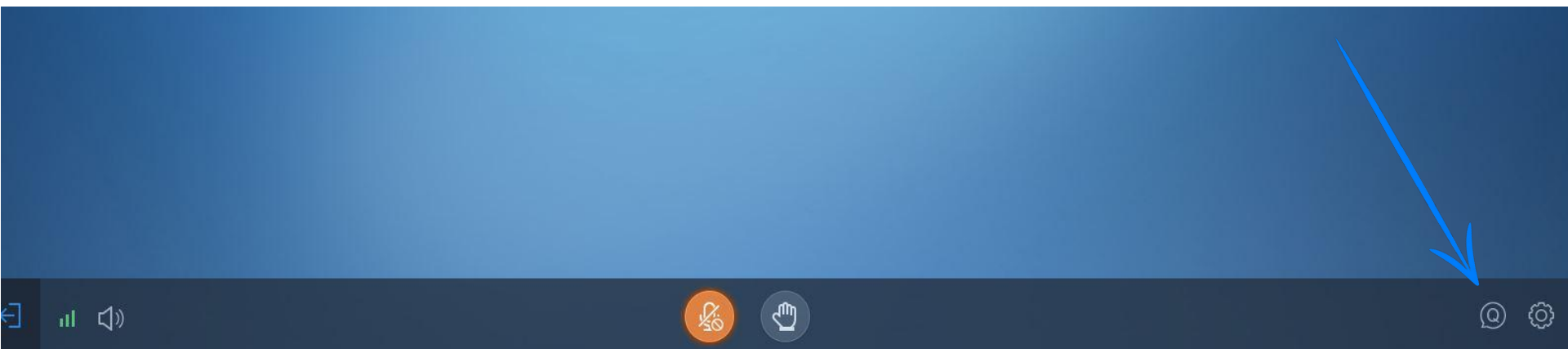
Let's Build a Strong Partnership

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Presented By: Don Stefanie

**During the webinar please use the Q&A feature  
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation  
Thank you!**



## We Are Ready to Help!



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### Response Times: We are FAST!

- Tech support average of 14 minutes
- Sales response average of 9.3 minutes
- 99.9% of orders ship the same day

### 7 VoIP Experts

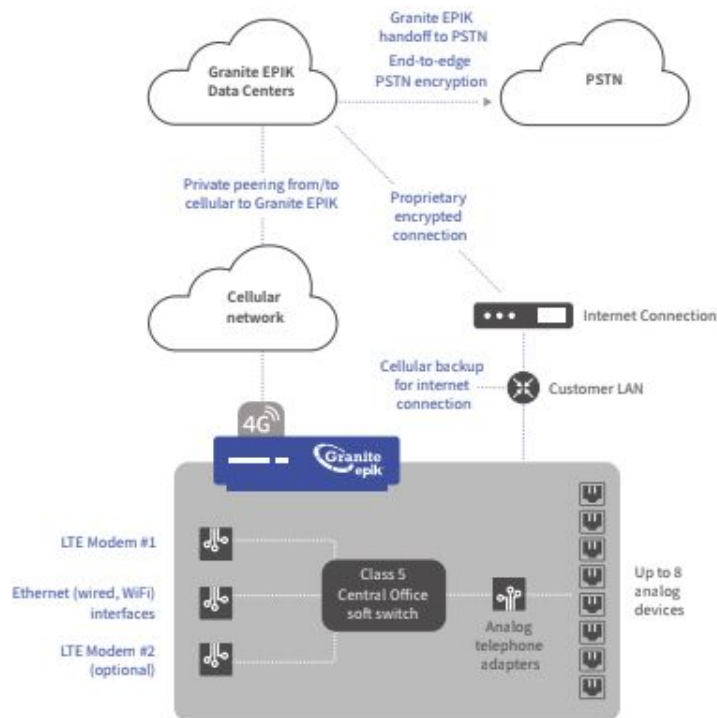
- 70 years of combined experience
-

Granite EPIK provides a POTS alternative that is fully compatible with alarm, POS and voice lines, and delivers savings along with the best service in the industry. Our patented technology is delivered over the 4G LTE network, with intelligent failover to internet or PRI connections for redundancy. Granite EPIK offers universal US availability, even at locations no longer served by traditional copper circuits.

Based on a Class 5 softswitch, the Granite EPIK Edge device fully emulates a Central Office, delivering service quality and reliability – and allowing alarm providers a code-compliant network handoff for existing fire or intrusion panels and enabling compliance with both HIPAA and PCI standards.

## New Product Introduction!



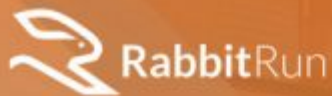


Choice of cellular, wired ethernet, WiFi or PRI as primary network connectivity, with automatic failover to any option. Using cellular, device can provide backup LAN internet connectivity.

## Key Benefits

- Compatible with all analog line devices, including alarm panels, POS, elevators, modem and fax
- Fire and building code compliant
- More reliable than traditional POTS with 24-hour battery backup, dual SIMs and intelligent failover to PRI or internet connection
- 24/7 remote out-of-band monitoring with instant notification for critical alarm and voice circuits
- Cellular backup to maintain site connectivity if primary internet access is unavailable
- Advanced security with end-to-edge encryption on all calls and faxes
- PCI compliant for payments, POS and other financial transactions
- HIPAA compliant for medical, pharmacy and insurance environments
- Toll free and existing DID numbers can be ported or new numbers assigned
- Advanced voice features including ring-down (auto dial when phone goes off-hook), forwarding, hunt groups and voicemail
- Cost savings of up to 30%





# SOHO SD-WAN

Flawless 4G Failover

Designed for the Work  
From Home & Small  
Business Markets

RabbitRun addresses these business challenges with its core solution features:



#### **Application Performance & Quality-Of-Service**

The solution prioritizes application data based on the advanced congestion aware quality of service (QoS) system, directing critical business applications in front of other non-mission critical traffic.



#### **Failsafe, "No Drop" Failover**

Keep customers Failsafe with no dropped voice and video meetings with always-on business class reliability, redundant ISP connectivity including wireless via the built-in 4G LTE modem.



#### **Load Balancing, Application Traffic Steering**

Our advanced load balancing system utilizes the maximum network connectivity while providing the best application performance.

4G LTE



#### **Built in 4G LTE Wireless**

The RRT SOHO SD-WAN router has built-in 4G LTE support via an internal modem. Optional 4G LTE data plan.



#### **Cloud Managed and Jump Service**

Simplified installation, that's fast and isn't complicated. Plug & play solution and enhanced remote management via the Cloud Portal reduces install and support time. Jump service gets you on the device with a click. Test tools and monitoring information, improve the support for customers.



**Great News! Sangoma is excited to announce that their faxing service, FAXStation, is now HIPAA-compliant!**

HIPAA stands for Health Insurance Portability and Accountability Act. Being compliant with HIPAA ensures that businesses follow a process to protect and secure protected health information. In other words, you can trust that Sangoma FAXStation keeps people's healthcare data private.

## FANVIL EDUCATION PROMOTION

**Fanvil** CONNECTING THE VALUE OF INTELLIGENCE

### Fanvil Incentive Program for Education Projects

**UP TO 5% OFF**

Area: USA and Canada

Valid Date:  
July 1st, 2022 - September 30th, 2022

The banner features a cartoon illustration of a student in a graduation cap and gown jumping joyfully while holding a book and a pencil. The background shows a school building and a red running track.

Applicable Models	Quantity	Education Project Discounts
X4U, X5U, X6U, X7C, X7, X7A, X210; V62, V64, V65, V67; i16S, i16SV, i61, i62, i63, i64, i53W, i56A, PA2S, PA3	50-199	3%
	200-499	4%
	500+	5%

Note: The above discounts can't be used together with other Fanvil program discounts/rebates.



## NEW PRODUCTS FROM FANVIL



### Fanvil CS30 Speakerphone

Fanvil's CS30 Speakerphone is ideal for conferences in small offices, huddle rooms, home offices, or similar settings. It is also great for remote meetings, training, and interviews.



### W611W Linkvil by Fanvil WiFi Phone

The Linkvil by Fanvil Portable WiFi Phone W611W is a portable, elegant WiFi phone designed for mobile communication applications.



### i55A & i57A SIP Indoor Units

Featuring powerful functionalities like remote door opening and real-time monitoring for security devices, i55A or i57A can serve as a management assistant for communities, villas and office buildings.

## The Snom D7xx Series

**3**  
YEAR  
WARRANTY



Model	D120	D717	D735	D785	D7	D7C
Display	132 x 64 Mono LCD	2.8" (320 x 240) Color LCD	2.8" (320 x 240) Color LCD	4.3" (480 x 272) Color LCD	382 x 160 Mono LCD	6.8" Color LCD
SIP Lines/Accounts	2	6	12	12	n/a	n/a
Ethernet Switch	10/100	GigE	GigE	GigE	n/a	n/a
USB		✓	✓	✓	✓	✓
F-Keys	2	3, Multi-Color	8x4, Multi-Color	6x4, Multi-Color	18, Multi-Color	16x4, Multi-Color
Self-Labeling F-keys	2	3	8 (32)	6 (24)	18	16 (64)
Proximity Sensor			✓			
Bluetooth				✓		

#ExperienceVoIPSupply



# Become a Snom/VTech Reseller Today!



<https://www.voipsupply.com/snom-vtech-reseller-program>

#ExperienceVoIPSupply



VoIP Supply's Reclaim equipment buyback program is your outlet for **selling off your used and excess** VoIP equipment. With Reclaim you can submit your equipment for sale to VoIP Supply and **receive fair market value** for it allowing you to "reclaim" a portion of your original investment.



VoIP Supply's exclusive Refresh program will allow you to replace a customer's device with a **certified reconditioned device** at a **fraction of the cost** of a new device. With VoIP Supply's Refresh program, you can provide your customers the support and sense of security that comes with a Refresh product.

# Questions & Thank You

@VoIPSupply



800-398-8647 | [voipsupply.com](https://voipsupply.com)



## Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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