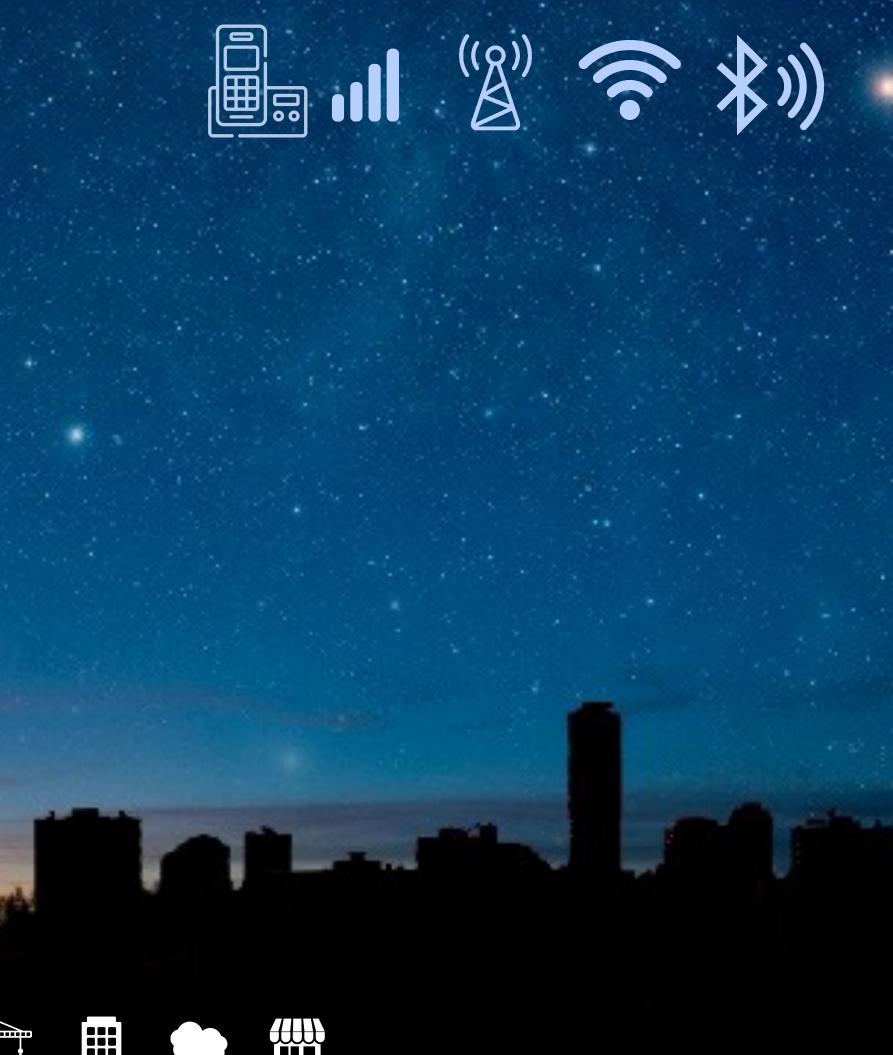
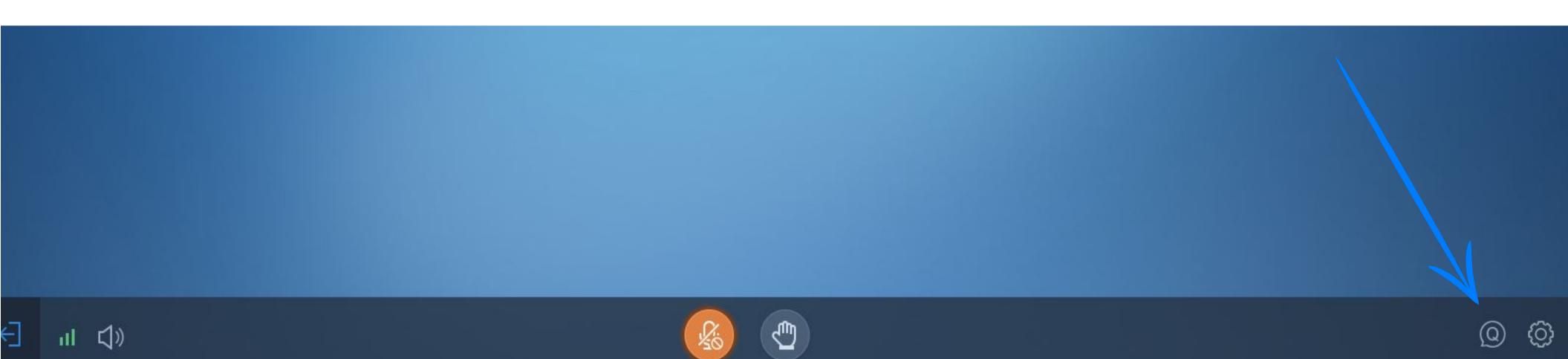
# Stay Connected When It Matters Most





## During the webinar please use the Q&A feature located in bottom right corner of your screen!

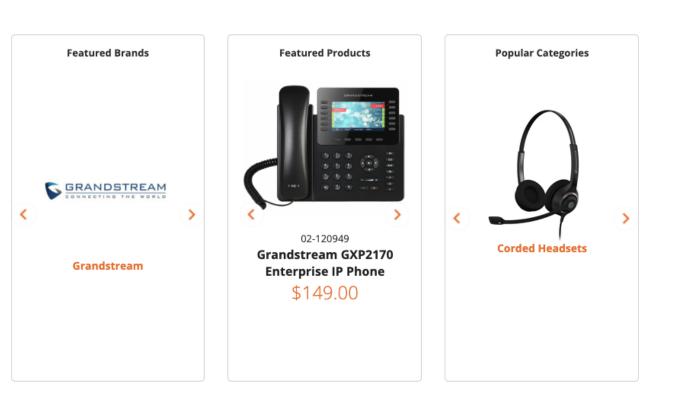
## We will answer the questions at the end of the presentation Thank you!





## Who is VoIP Supply

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide. The team behind VoIP Fulfillment by VoIP Supply has been providing provisioning and fulfillment to VoIP Service Providers since the industry's beginning.



#### **Product Catalog**

Over 5,000 products from over 60 of the industry's leading manufacturers



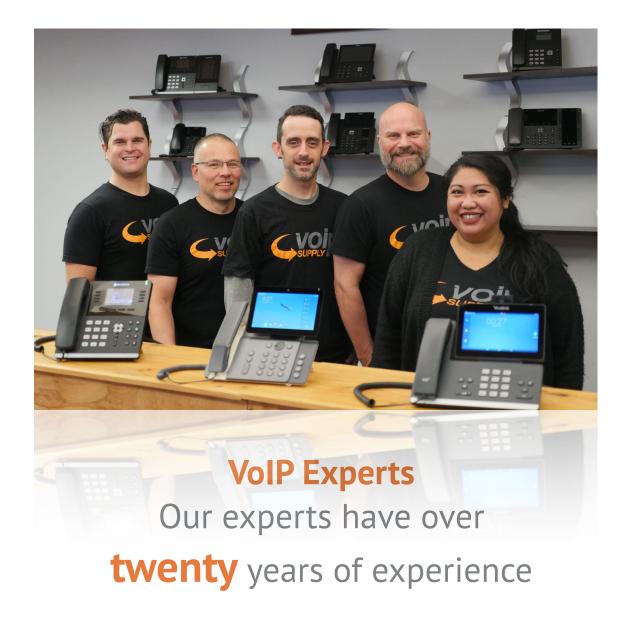
#### We are More than just a Website!

Best Places to Work in Western New York

500/5000 Company

Buffalo Niagara Business Ethics Award Nominee





## **PARTNER WITH US!**



## Wholesale Pricing & Financing

Take advantage of aggressive wholesale pricing and make use of our credit terms to ensure care-free order fulfillment.

## Marketing & Education

Find the marketing materials you need to learn VoIP at your own pace, explain complex concepts to your customers, or compare VoIP products side by side within seconds! Feel free to share our materials with your customers!

## **Dedicated Sales & Support**

We have over 15 customer-facing sales, support, and service associates to take care of your needs both before and after the sale. VoIP Supply prides itself in delivering world-class Customer Support to ensure your business has the best possible experience.

## **Full-Cycle Logistics**

Eliminate the need & expense of warehousing by leveraging VoIP Supply's same-day blind shipping capabilities and professional RMA services.



## We Are Ready to Help!



- Tech support average of 14 minutes
- minutes
- 99.9% of orders ship the same day

70 years of combined experience



## **Response Times: We are FAST!**

Sales response average of 9.3

## **7 VolP Experts**

## What Is Sky/MP?

New, game-changing, and patented technology

Unpowered Wireless Signal Booster

• Models available in DECT, 2.4 GHz WiFi, Bluetooth, and 4G Cellular

 No cables, wires, SIM cards, configuration, pairing or setup required

Just Set It and Get It!





SkyAMP devices are constructed from a mix of metallic materials and assembled under our patented process so that they function similarly to solid-state electronics, harnessing the power of physics, radio waves, and inherent qualities of the materials to make for an effective signal booster.



## Key Differences What sets Sky/MP apart?

- Unpowered SkyAMP devices require no electricity or batteries
- Just Set it and Get it No configuration, pairing, or setup process
- Range SkyAMP devices have a significantly larger coverage area than competing products
- Fast SkyAMP cleans the signal, removing noise and interference, resulting in faster data speeds
- Secure The SkyAMP devices have no firmware and are not hackable
- Tough All products are tested to be durable, survive drops, and harsh environmental conditions







# Usage Scenarios What can Sky/MP solve?

- Concrete structures (i.e. parking facilities, bunkers, basements and sub-levels).
- Rural and remote locations outside cell range (most towers only broadcast up to 22 miles)
- Dead spots
- Slow or weak signals
- "High bar count"; but no service
- Congested areas, large events
- Traveling with spotty signals
- High rises, typically above the 6th floor the signal decays
- Manufacturing and warehouse facilities with high conflict materials (i.e. lots of metal)









## Performance What to Expect

#### WiFi

Range extension of 300', improved upload and download speeds for all devices within range. Faster connection to WiFi access point and internal network. Significant reduction in packet loss. Boost in signal strength (15-30 dBm)

Bluetooth Range extension to 300', dramatically improved connection speeds, device switching and overall range is typically tripled.

#### Cellular

Dramatically improved connection speeds, significant reduction in packet loss, boost in signal strength (15-30 dBm)

#### DECT

Clearer calls, larger range (typically 300' from SkyAMP), faster system interactions.









## LineUp

## **Personal**

SkyAMP

20 Foot Range **4G** 

- Small or Rural Job Sites
- Students
- Vehicles
- Camping & Recreation



Mag

600 Foot Range WiFi and Bluetooth

- Small or Medium Offices
- Homes
- Dorm Rooms
- Technician Vehicles
- Crews using Bluetooth **Comm Systems**



## SoHo

600 Foot Range **4G** 

- Small or Medium Offices
- Stores & Small Businesses
- Homes
- Restaurants









### Pro

1,000 Foot Range WiFi, Bluetooth, and 4G

- Large Office Buildings
- Schools & Universities
- Campgrounds
- Factories
- Job Sites & Pipelines



DECT

600 Foot Range **VoIP DECT** 

- Office Buildings
- Schools & Universities
- Factories & Warehouses
- Retail Outlets
- Restaurants
- Hospitals
- Hotels









## Get AMPed Partner Program

When you partner with SkyAMP, you'll have access to industry leading wireless solutions that are easy to sell, implement and support. In addition to special reseller pricing on all products, joining our reseller program supports your business with rock-solid sales enablement, and a wide variety of helpful tools all available on our world-class partner portal.

#### **Priority Support**

Receive fast and responsive assistance from our dedicated partner support team for quicker issue resolution.

#### **All Your Sales Info in One Place**

Stay on top of your sales pipeline with easy monitoring and analytics from your partner portal.

#### **Preferred Pricing**

Authorized resellers receive our best prices through authorized seller product discounts to help you sell at an excellently profitable margin. Customizable Collateral

We make marketing easy with a library of customizable cobranded marketing materials available for your use.











## Questions & Thank You

**@VoIPSupply** 



## 800-398-8647 **voipsupply.com**



## **Become a VolP Supply Partner**

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support Consulting & Solution Design



**Don Stefanie Channel Manager** (716) 213-6906 DonS@VoIPSupply.com



