

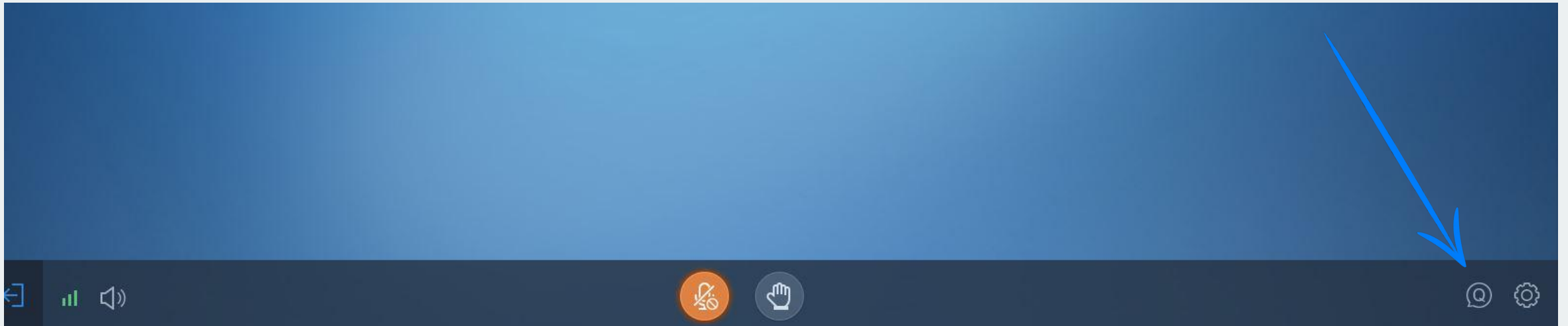


Let's Build a Strong Partnership

Presented by:
Don Stefanie

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



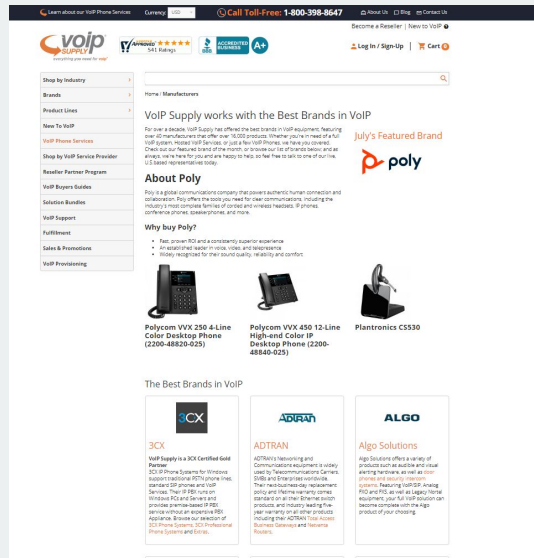
Let Us Fulfill Your Needs



Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.



Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers



We are More than just a Website!

Best Places to Work in Western New York
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee



VoIP Experts

Combined, our experts have over **FIFTY** years of experience

We Are VoIP Supply

Sangoma S-Series Instant Rebate LAST CHANCE



Spring *into* S-SERIES SAVINGS

Take advantage of these **instant rebates** when purchasing S-Series phones.

\$206 **\$10** • \$406 **\$20** • \$505 **\$30** • \$705 **\$40**

Call for Discount 1-800-398-8647



We Are VoIP Supply

Sangoma Road Shows



**Sangoma
OS Roadshows
Now heading
to the East
Coast!**



Boston
July 26

Parsippany
July 27

Baltimore
July 28



Sangoma Road Shows



Agenda

- Registration
- Sangoma's Open Solutions Portfolio: Asterisk, FreePBX, PBXact
- Cloud Solutions
- SIP Trunking and Fax
- IP Phones
- Partnering with Sangoma

Who should attend?

Systems integrators, Managed Service Providers and Value-added resellers.

There is no cost to attend, but pre-registration is required.

You will get a FREE Sangoma P330 Phone!

Roadshow attendees will not only get to test drive Sangoma's latest deskphone series, but will also receive one to keep. (Limit 1 phone per company. Must be present to claim your phone.)

Boston	Parsippany	Baltimore
July 26, 11:30 AM Capital Grille, Hynes Convention Center	July 27, 11 AM Capital Grille 10 Dryden Way	July 28, 11:15 AM Capital Grille 500 E Pratt St

We Are VoIP Supply

New from Fanvil



V67
(Android 9.0)



V65



V64



V62



V Series has 4 major product models which have newly integrated WiFi(2.4GHz & 5GHz), Anti-Bacterial surface(V67/65), and 6-10 party local conference(V65-V67), and BT 5.0

We Are VoIP Supply

NEW DEMO KITS Fanvil



Fanvil

Demo Kit Program

April 1st 2022-March 31st 2023

Each Partner can only buy each bundle twice at most.

55%+ Off
MSRP



X6U



X4U

US\$149

MSRP: \$338

US\$295

MSRP: \$740



V67



V64

We Are VoIP Supply

NEW DEMO KITS Fanvil



Fanvil

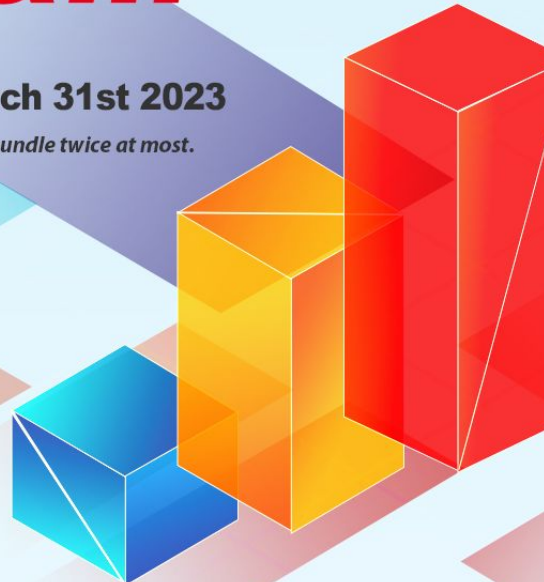
Demo Kit Program



April 1st 2022-March 31st 2023

Each Partner can only buy each bundle twice at most.

**55%+ Off
MSRP**



V65



V64

US\$189

MSRP: \$455

US\$219

MSRP: \$508



i64



i53W

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Web: www.fanvil.com

We Are VoIP Supply

NEW Cisco Master Partner



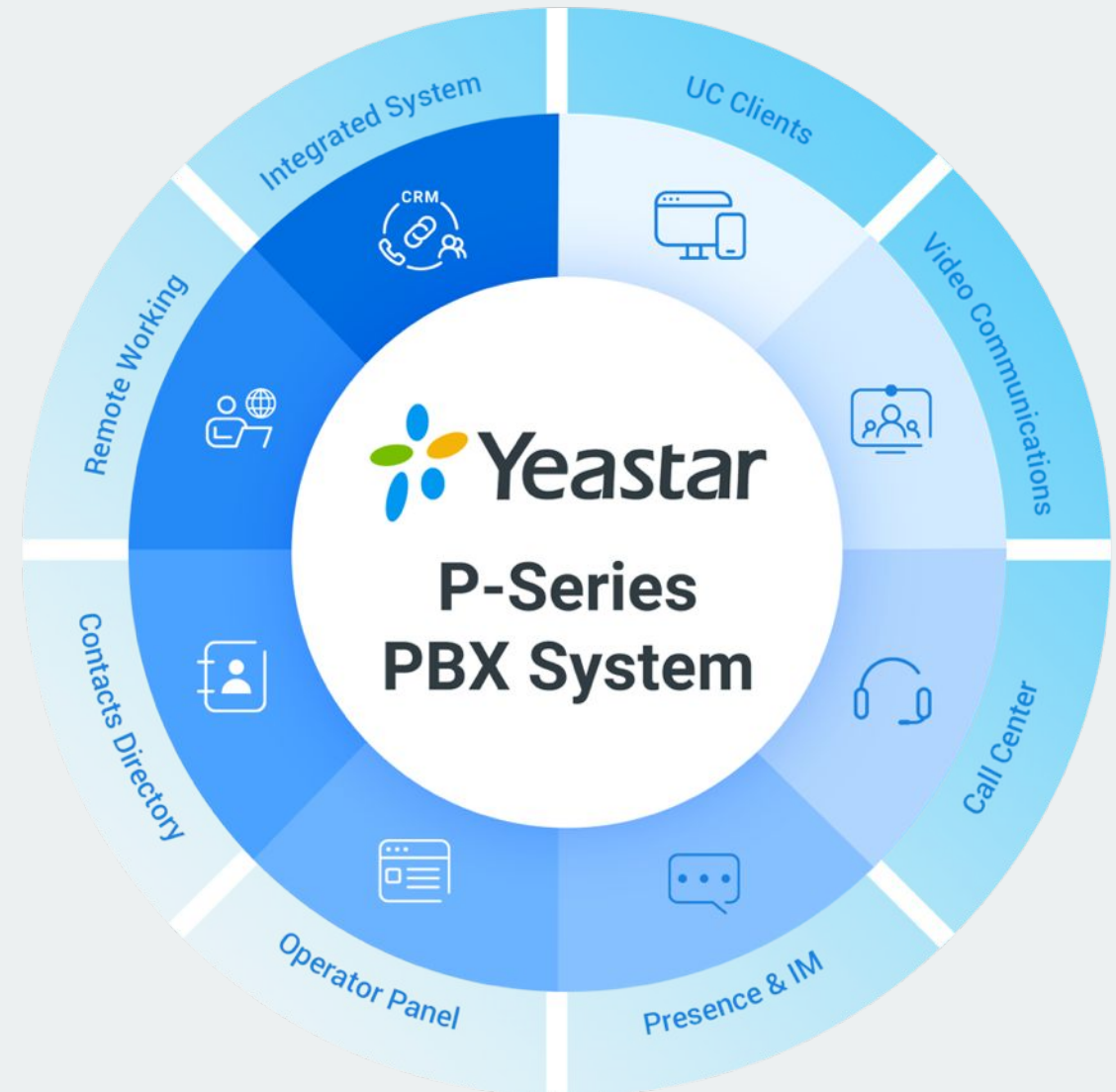
VoIP Supply is proud to announce a new partnership with Cisco, which gives you, our valued partner, access to Cisco's MPP (Multi-Platform Phones) line of products!

Why Consider Selling Cisco MPP Line?

- The most secure IP phones on the market
- Wi-Fi & Bluetooth built into the phones
- The 8800 Series are Eco-Friendly
- The 8800 Series has Text-to Speech
- Robust ATAs
- ZeroTouch Provisioning
- On-Device Firewall
- The 7800 Series has a replaceable faceplate
- Wired or wireless headsets that work seamlessly with Cisco phones

Beyond just a PBX

- Powerful & Dynamic System
- Key Telephony Features
- Advanced UC Functions
- Excellent Usability
- Intuitive & Simplified UI
- Easy to Set & Use
- Less Maintenance



Yeastar UCaaS Solution



- P-Series Cloud Edition (*short for CE*): fully-featured unified communications solutions in the cloud
- Each customer gets its own cloud service delivered over regional data centers
- Highly reliable, flexible, and easy to manage
- Hosted and operated by Yeastar
- Sold and delivered by partners



Call Center



Video Conferencing



UC Clients



Operator Panel



Contacts Directory



Presence & IM

Linkus Web Client

Combine calling, meeting, collaboration, and more in one place.



Calling

Make and receive calls directly through the web browser anywhere anytime.



Meeting

Bring teams and customers closer together no matter where they are.



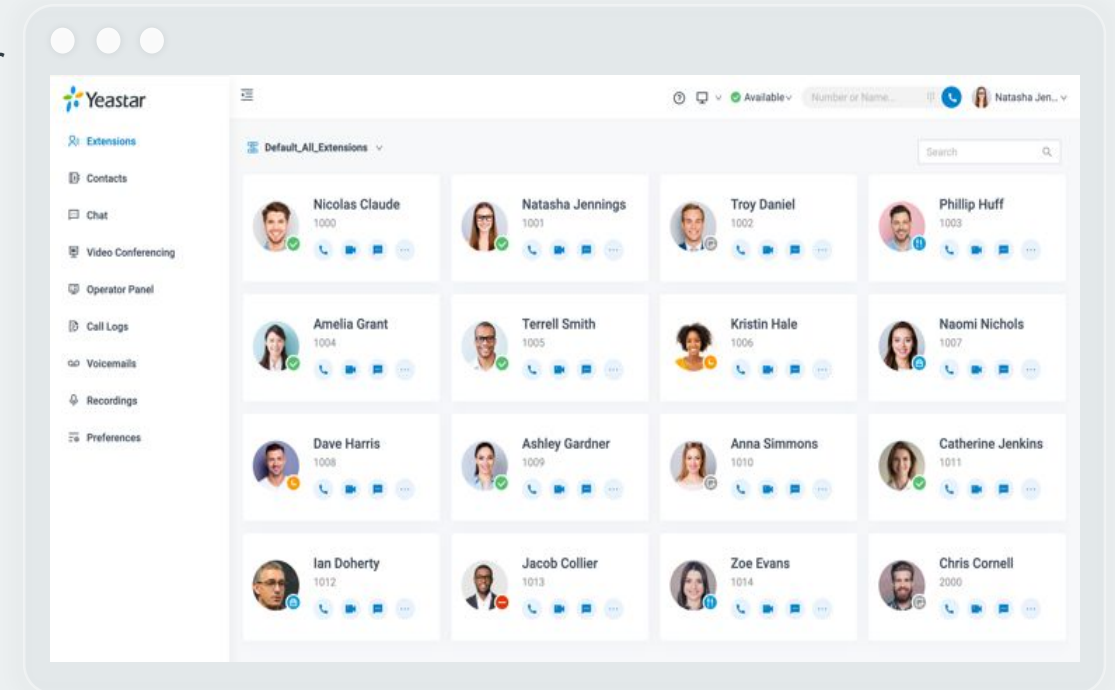
Work from Anywhere

Stay connected anywhere with secure and hassle-free remote access.



The Right Set of UC Features

Instant messaging, enterprise & personal contacts, presence, voicemail, call history, operator panel...



P-Series Cloud Edition Turnkey Solution

Designed to jump-start business and drive revenue as fast as possible



Eliminate the hassle and initial expenditure of setting up your own servers



Reliable service on top of a robust and resilient architecture



Select the preferred hosted server closest to your customers



Scale up and down services and upgrade feature plans for your customers



Create your own service packages with IP phones, SIP trunking, and other services



Streamlined purchase process (initial order, upgrade, capacity expansion) thanks to Partner Portal

Yeastar UCaaS Solution



Profitable Business



Control Your Margin

The ownership is totally yours



Bring your own SIP and IP devices

Open & operable ecosystem

We Are VoIP Supply

Join Our Team



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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Channel Manager
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DonS@VoIPSupply.com



We Are VoIP Supply



Questions & Thank You

@VoIPSupply



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