

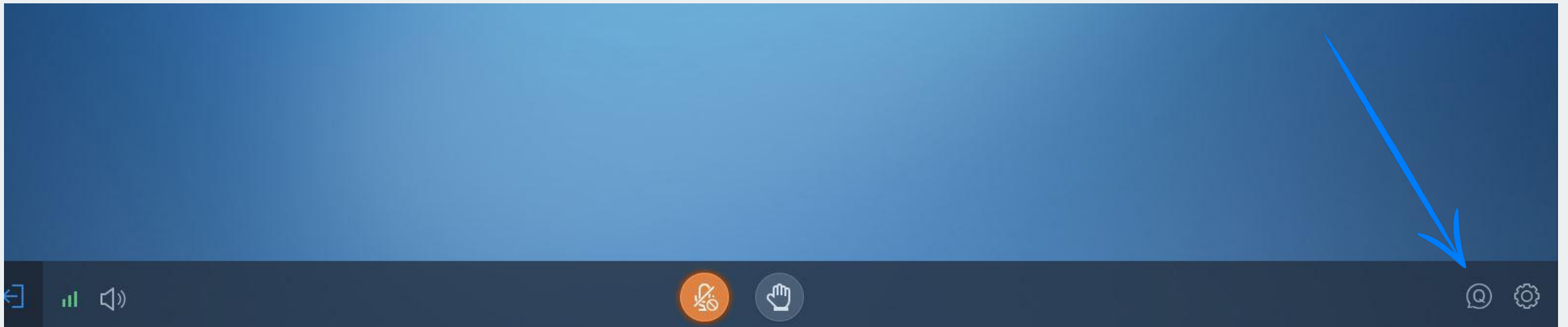
P-Series Cloud Edition

One platform to deliver, scale, manage, support
and enhance your PBX and UCaaS



**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

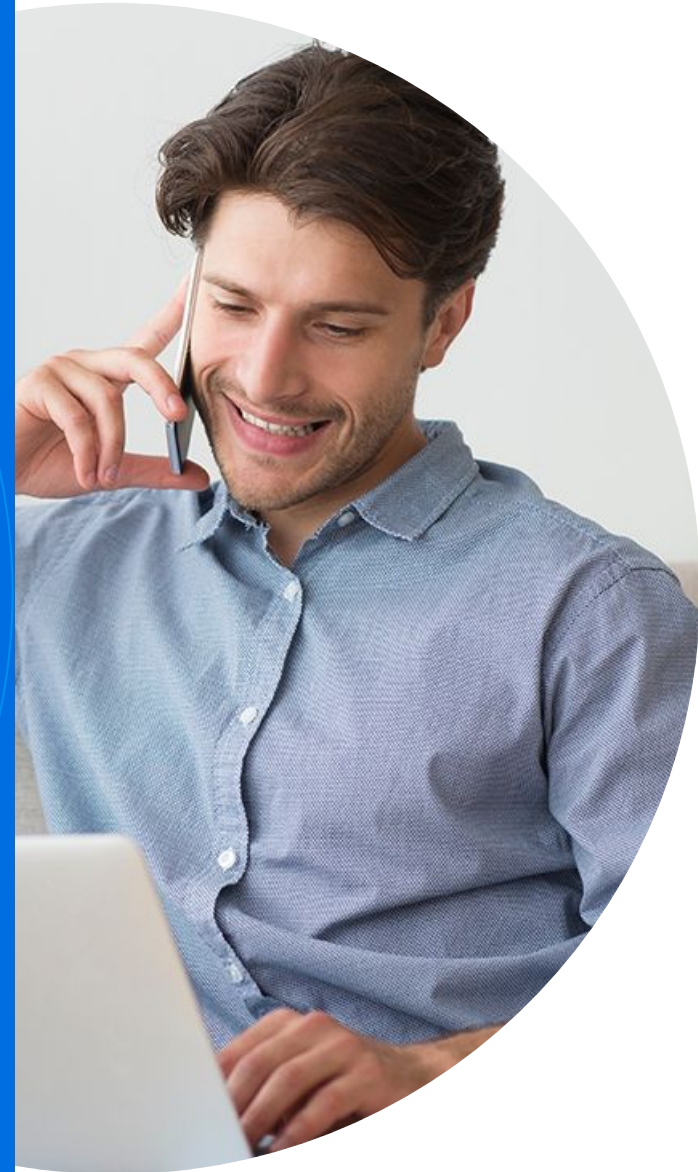
CONTENTS

- 1** **Solution Overview**
Introduction to Yeostar's UCaaS Solution
- 2** **Highlights**
P-Series Cloud Edition & YCM
- 3** **Live Demo**
YCM+PCE
- 4** **Partner Benefits**
Yeostar Services

01

Solution Overview

Introduction to Yeastar's UCaaS Solution





2022 Top Rated UCaaS Customer Satisfaction Award for Recommend-To-A-Friend

by Eastern Management Group (EMG)

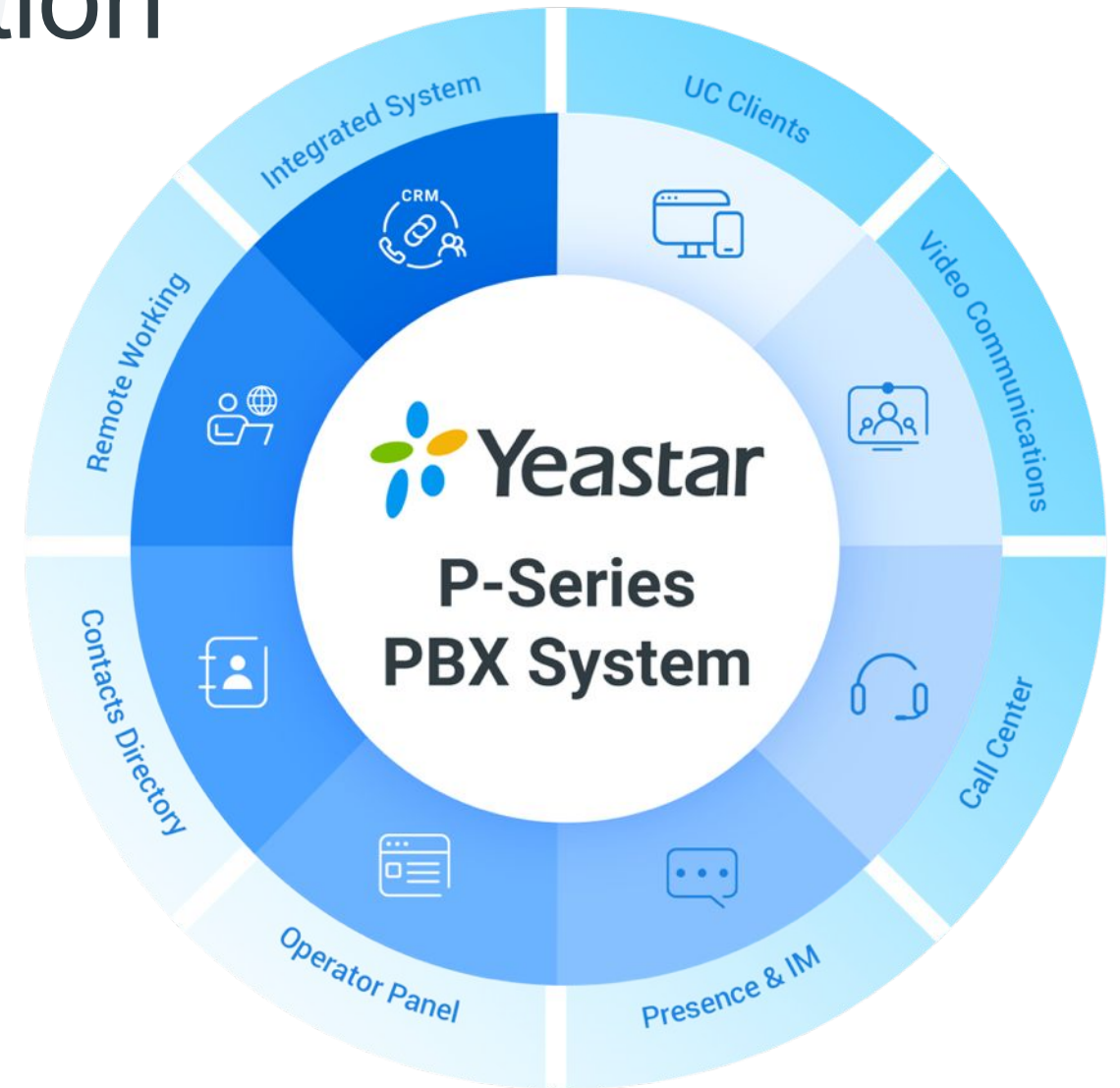


Yeastar UCaaS Solution



Beyond just a PBX

- Powerful & Dynamic System
- Key Telephony Features
- Advanced UC Functions
- Excellent Usability
- Intuitive & Simplified UI
- Easy to Set & Use
- Less Maintenance





Robust Cloud PBX Hosting and Delivery

P-Series Cloud Edition (*short for CE*):
fully-featured unified communications solutions
in the cloud

Each customer gets its own cloud service
delivered over regional data centers

Highly reliable, flexible, and easy to manage

Hosted and operated by Yeastar

Sold and delivered by partners



Call Center



Video Conferencing



UC Clients



Operator Panel



Contacts Directory



Presence & IM

All the superior PBX features, Install and Use

Business Features

- BLF Support
- Business Hours & Holidays
- Call Allow/Block List
- Call Recording
- Custom Prompts
- Emergency Number
- Emergency Notifications
- Fax to email
- Group Voicemail
- Import & Export
- Mobility Extension
- Music on Hold
- MOH Playlist
- Microsoft Teams Integration
- Paging/Intercom
- Remote Extensions
- Speed Dial
- T.38 Fax
- Voicemail
- Personal Voicemail Greeting
- Voicemail to email
- WebRTC Audio Call

Telephony Features

- Call Forwarding
- Call Monitoring
(Listen/Whisper/Barge-in)
- Call Parking
- Call Pickup
- Call Transfer
- Call Waiting
- Caller ID
- CID-based Call Routing
- DID-based Call Routing
- CDR & Basic Reports
- Conference Rooms
- CTI
- Dial by Name
- DID (Direct Inward Dialing)
- DOD (Direct Outward Dialing)
- DND (Do Not Disturb)
- DISA
- IVR
- Paging & Intercom
- Queue
- Ring Group

Administration & Security

- Auto Provisioning
- AMI (Asterisk Manager Interface)
- Web-based User Portal
- Dashboard
- Granular User Role
- Extension Bulk Import
- Trunk Bulk Import
- Extension Group
- Built-in SMTP Server
- Event Logs
- Event Notifications
- Network Drive
- Backup and Restore
- Operation Logs
- SRTP & TLS Encryption
- Troubleshooting
- Security
 - Password Policy Enforcement
 - Auto Defense
 - Static Defense
 - IP Blocklist
 - Security Alerts via Email

Unified Communications

- Linkus Web Client
- Linkus Mobile Client (iOS & Android)
- Linkus Desktop Client (Windows & MacOS)
- Presence
- Custom Presence Description
- Linkus for Google Chrome Extension
- Linkus Select & Dial with Hotkey
- Audio Conferencing
- Company & Personal Contacts
- Voicemail Transcription
- Popup-URL
- Unified Messaging
- Operator Panel
 - Unlimited Users
 - Dispatch Active Calls (Redirect, Transfer, Hang up, Record, Park, Monitor)
 - Monitor Call Status (Inbound, Outbound, Extension, Parked Calls, Ring Group, Queue)
 - Unified Presence
 - Switch Presence Status
 - Switch Business Hours



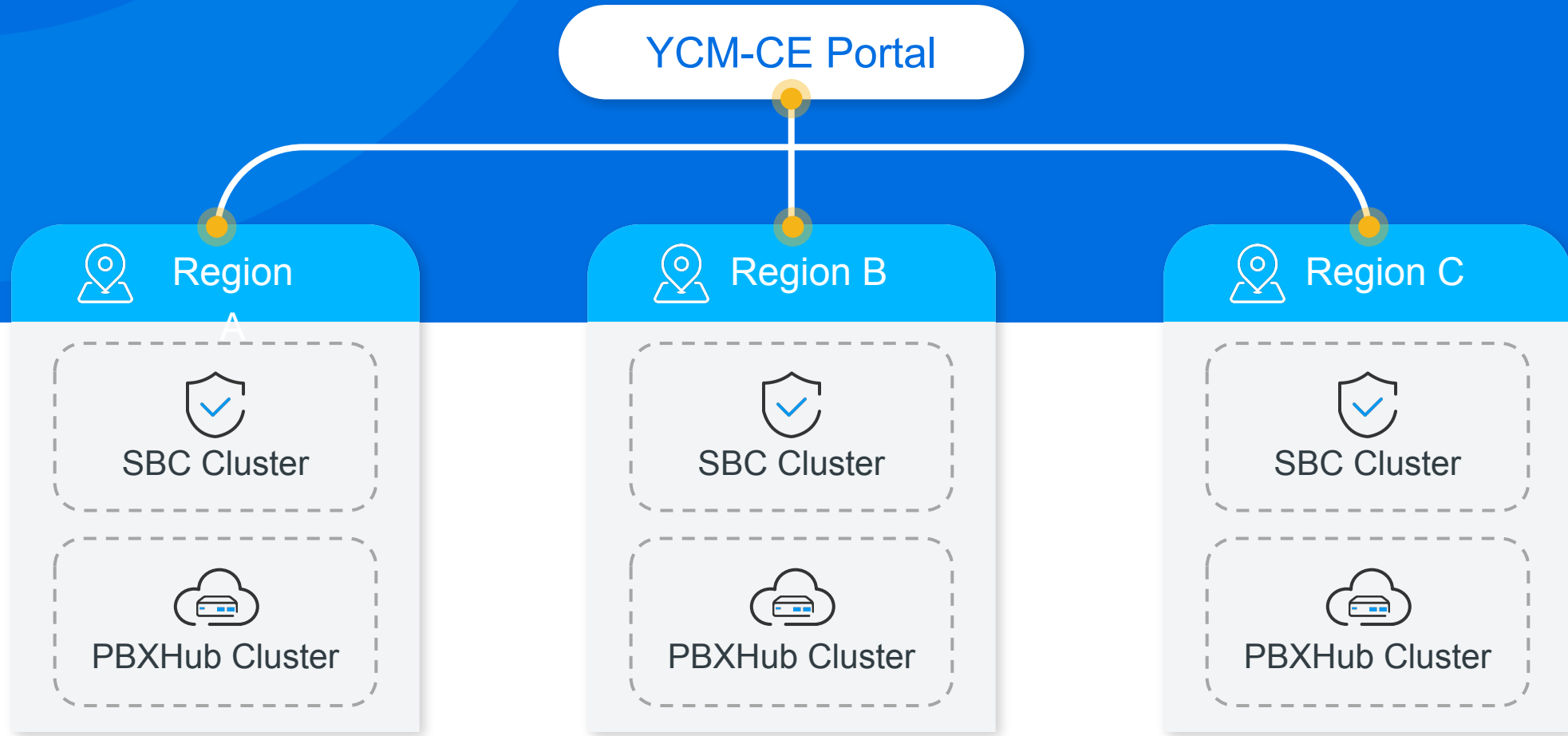
Powerful Features & Flexible Plans

Enterprise Plan

Ultimate Plan

Business Features	✓	✓
Telephony Features	✓	✓
Administration & Security	✓	✓
Unified Communications	✓	✓
Call Center	✓	✓
Remote Access Service	✓	✓
Instant Messaging	✓	✓
Phonebooks	✓	✓
CRM Integration	✓	✓
Video Conferencing		✓
Web Video Call		✓

Simplified Management by the Centralized Platform



Hosting Architecture

Regional Data Center Locations

- From a single platform, partners can choose a suitable region to provide services to their enterprise customers
- Reliable data centers and deployments powered by Amazon Web Services
- Active-Active high availability technology



Efficient Management

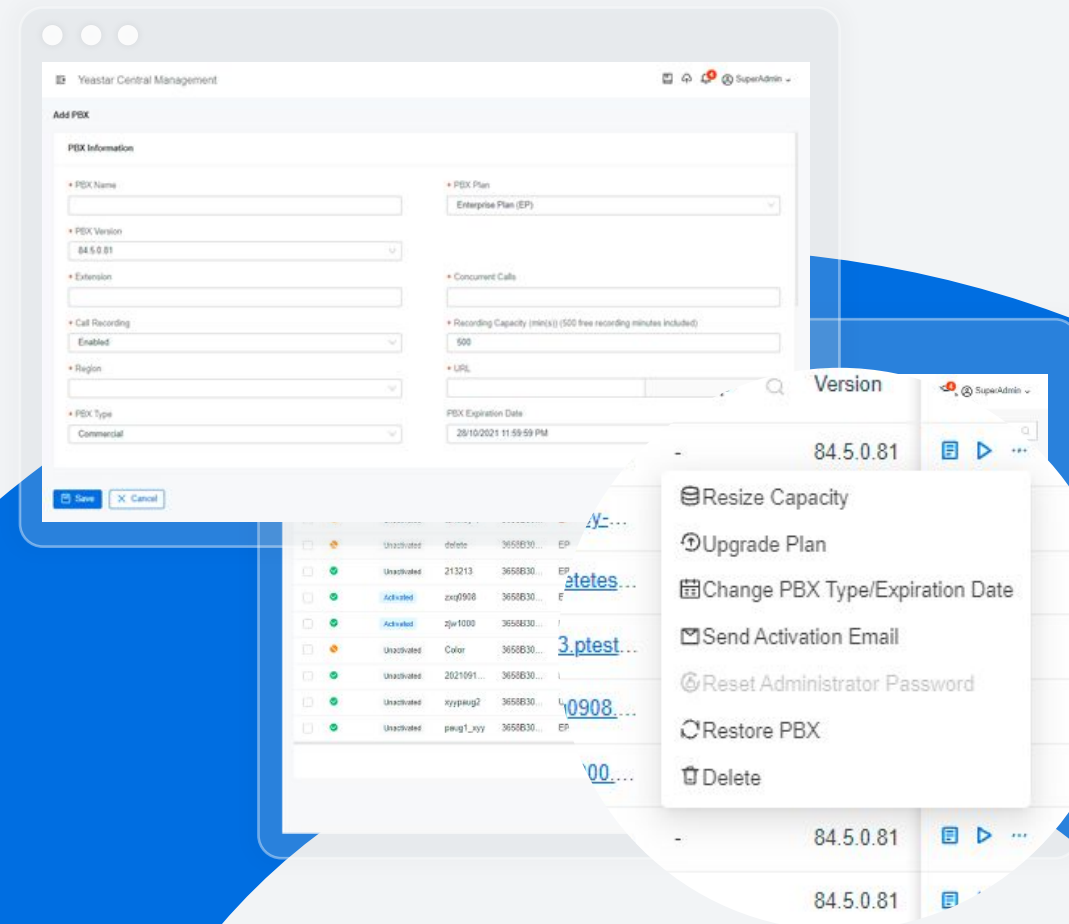


One platform to manage all the instances

Simple task management

Templates available soon

Easy scaling up and down



02

Highlight Features

P-Series Cloud Edition & YCM



Linkus UC Clients

Stay Connected Anywhere Anytime



Single phone number, universal directory, enterprise telephony, reduced call costs

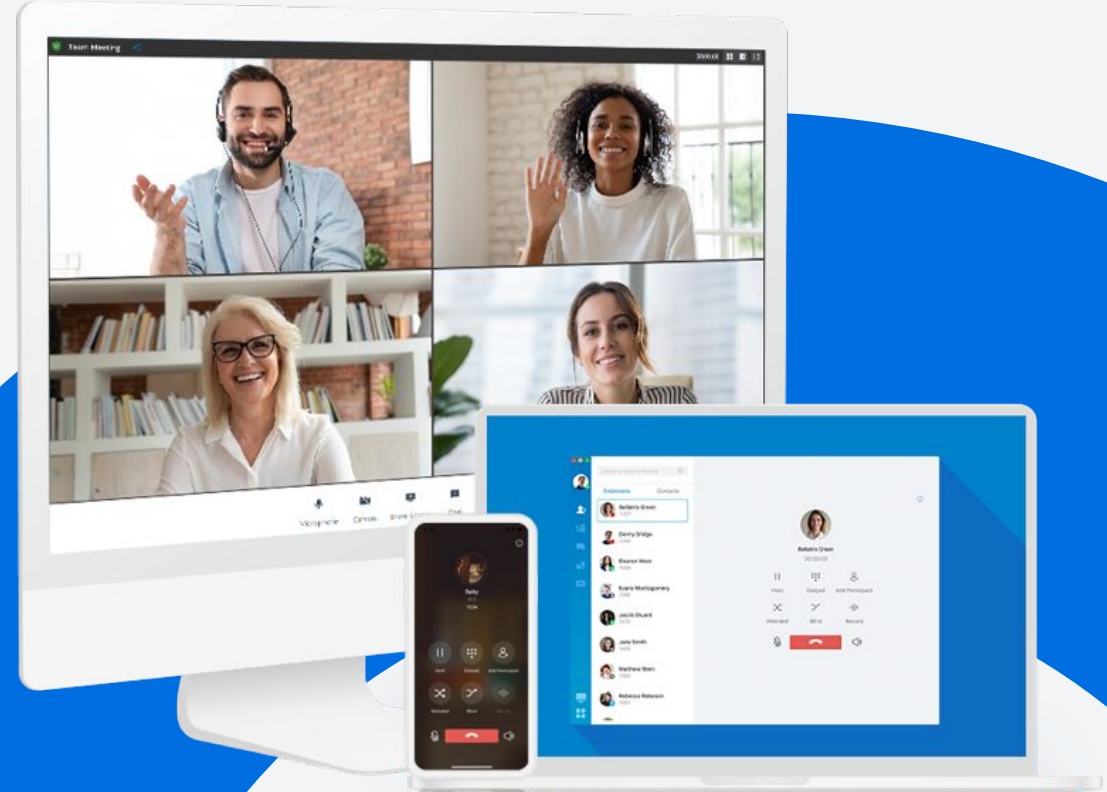
Same calling experience from browsers, mobiles, and desktops

Check colleague's presence and availability, and chat with them for efficient collaboration

Work from anywhere quickly and securely, and stay engaged and

productive

www.yeastar.com



Linkus Web Client



Combine calling, meeting, collaboration, and more in one place.



Calling

Make and receive calls directly through the web browser anywhere anytime.



Meeting

Bring teams and customers closer together no matter where they are.



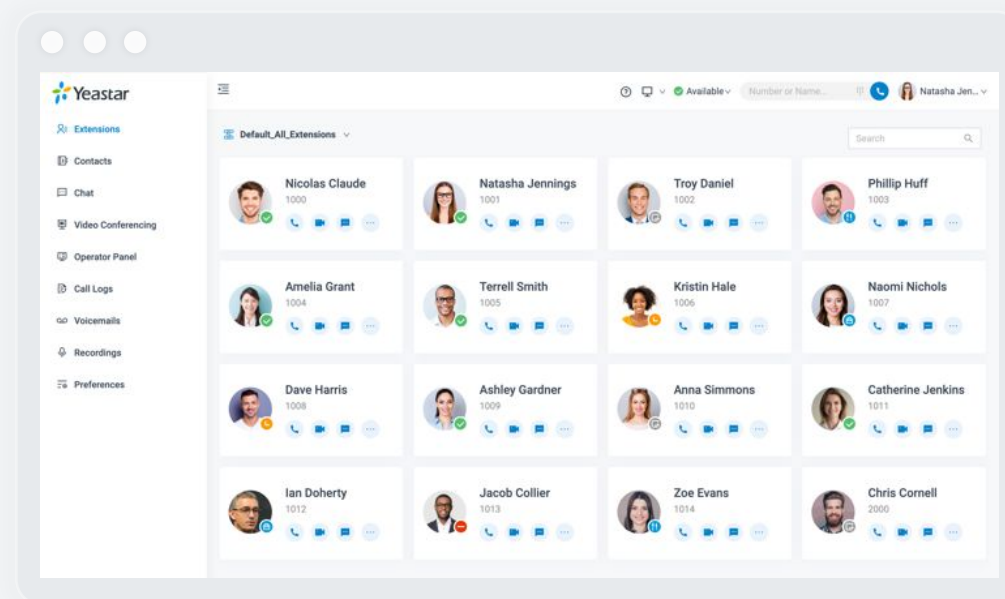
Work from Anywhere

Stay connected anywhere with secure and hassle-free remote access.



The Right Set of UC Features

Instant messaging, enterprise & personal contacts, presence, voicemail, call history, operator panel...



Video Conferencing



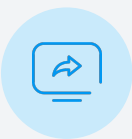
Get started in seconds

Initiate an instant or planned meeting and share the meeting link.



Participate via links

Click to participate in video conferences right on the web browser.



Stay Interactive

Simultaneously share your screen to all participants and chat with others instantly.



Stay in Control

Host can password protect the meeting, mute participants, and remove one.



Built-in Call Center Solution



P-Series PBX System tightly integrates call center and unified communications capability to put everything you need on a single, integrated system to impress your customer, empower your agents, and elevate your business.

Practical Features

- Automatic Call Distribution
- Agent & Supervisor Portal
- Wallboard, SLA notification & rule
- Advanced queue reports



Benefits

- Improve inbound call center productivity
- Real-time queue performance & statistics
- Instantly control queue calls
- Boost customer experience



Wallboard & Queue Panel



Customer Service [6406] Today

2 WAITING CALLS

00:00:26 AVERAGE WAITING TIME

00:04:25 AVERAGE TALKING TIME

00:01:20 MAX WAITING TIME

1 MISSED CALLS

2 ABANDONED CALLS

24 ANSWERED CALLS

27 TOTAL CALLS

5/5 AGENTS LOGGED IN

0 AVAILABLE AGENTS

5 ACTIVE CALLS

85.16% SLA

88.8... ANSWERED RATE

3.70% MISSED RATE

7.41% ABANDON RATE

12:18 08/31/2020 Mon.

Customer Service [6406] Today

85.16% SLA

24 Answered Calls

2 Abandoned Calls

1 Missed Calls

00:01:20 Max Waiting Time

00:00:26 Average Waiting Time

00:04:25 Average Talking Time

Waiting Calls (0)

Caller	Callee	Status	Time	Details
9347302234	Customer Service [6406]	Waiting	00:00:16	External, Waiting in Que...
3829002482	Customer Service [6406]	Waiting	00:00:18	External, Waiting in Que...

Active Calls (5)

Caller	Callee	Status	Time	Details
4609027806	Carlos Mendez [1007]	Talking	00:02:49	External
5302119744	Maria Douglas [1008]	Talking	00:03:18	External
2249901278	Rafael Reid [1001]	Talking	00:03:47	External
9492023450	Sarah Blaeser [1002]	Talking	00:04:33	External
7928343909	Ashley Miller [1003]	Talking	00:04:53	External

Agent Login (5/5)

- Carlos Mendez 1007: 3 Answered, 0 Missed, 24:19 Total Talks
- Maria Douglas 1008: 5 Answered, 1 Missed, 26:30 Total Talks
- Rafael Reid 1001: 3 Answered, 0 Missed, 14:54 Total Talks



Phonebooks

Grant Permissions separately for different departments

- CRM Contact (e.g. ZOHO) auto synchronization
- Adding remarks to contacts
- Identify callers when the Caller ID matches a contact in phonebooks

Automatically synced between Linkus Mobile & Web Clients





CRM Integration



- Click to call
- Call Popup
- Contact Synchronization
- Call Journaling
- Create New Contact for Unknown Caller



Headset Integration

Answer, reject, mute, and control calls with your headset

- Support Linkus Web Client
- Support Yeastar Linkus for Google
- Plug and play to connect your headset
- Recommended Vendor: Jabra, Yealink, EPOS, Poly
- Compatible with any WebHID compliant headset



Integrate P-Series System with Intercom



- As the core system for telephony, **Yeastar PBX systems** can work perfectly with **third-party intercoms**, enhancing business efficiency with simple control, streamlined communications, and easier team collaborations.



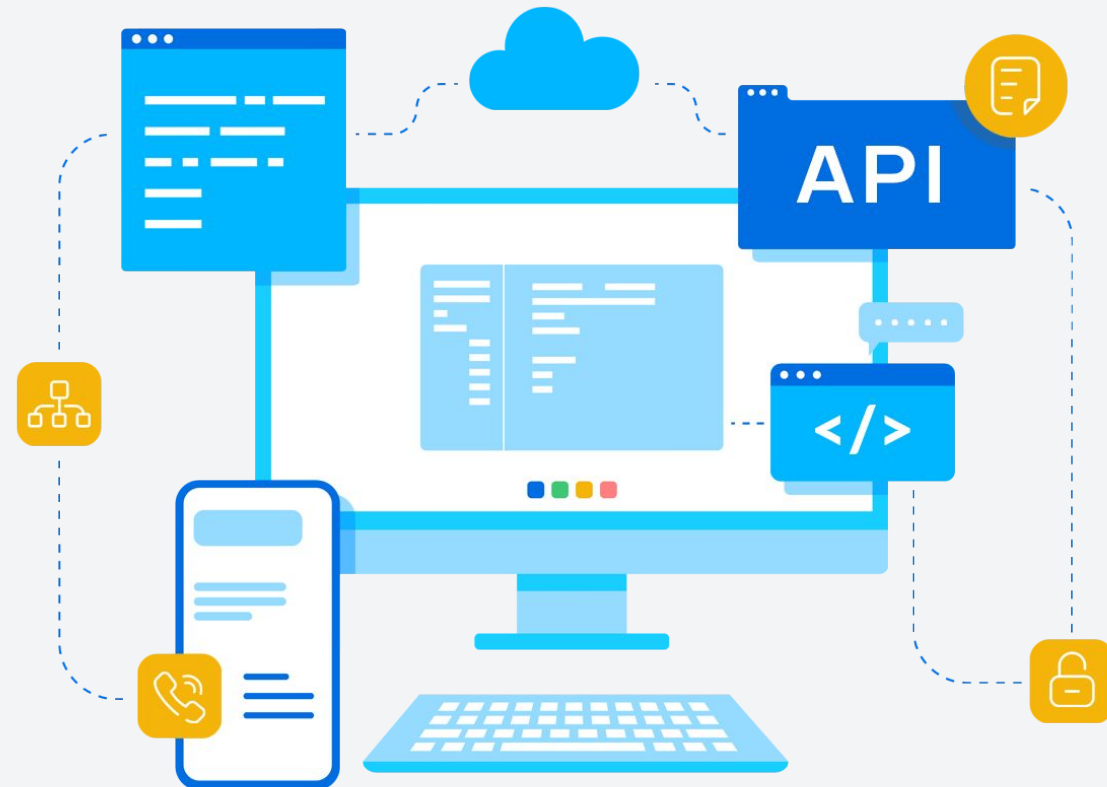


API Interfaces on P-Series PBX System

Supported Interfaces:

- PBX Configuration
- Call Control
- CDR & Recording
- UACSTA Call Control
- Event Notification

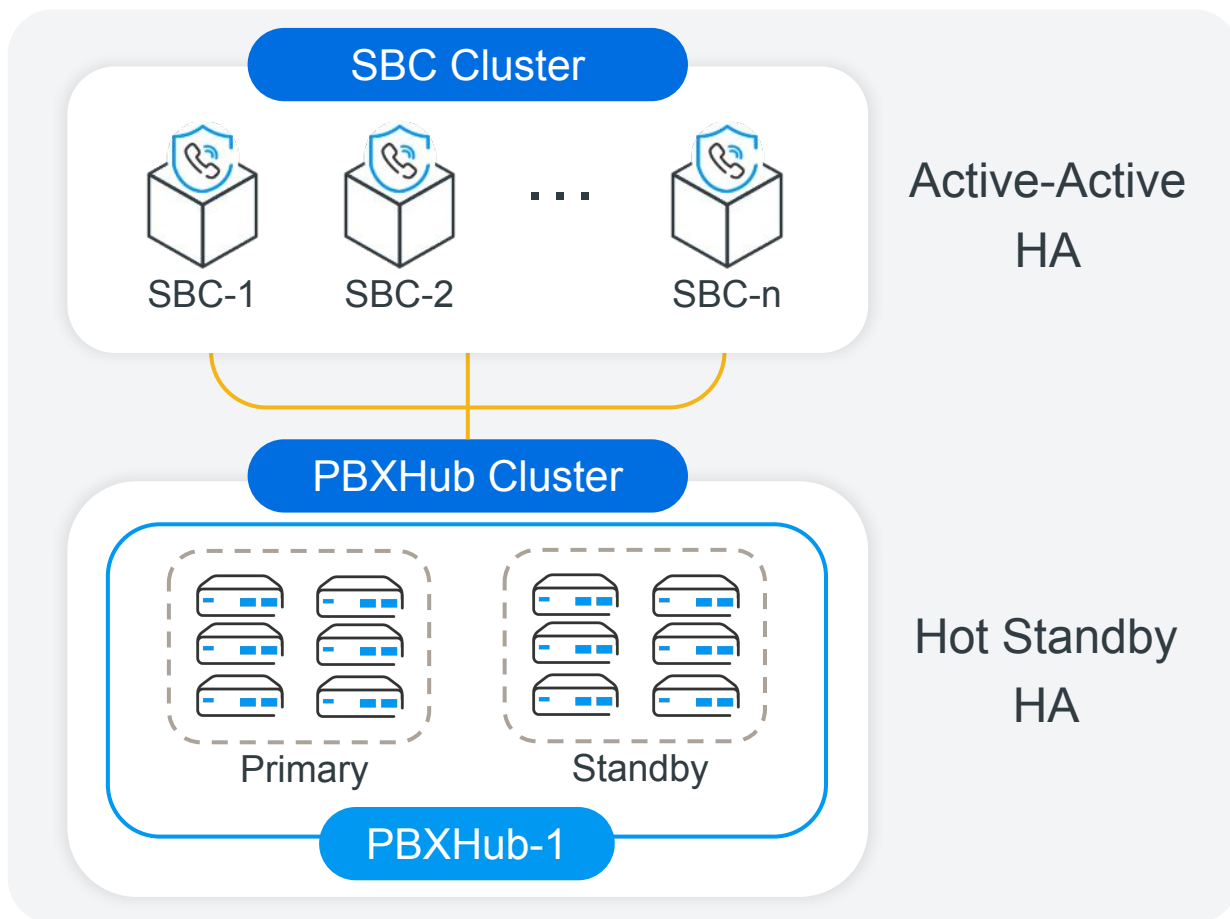
* Included in Enterprise Plan & Ultimate Plan





High Availability

Region A



SBC Cluster

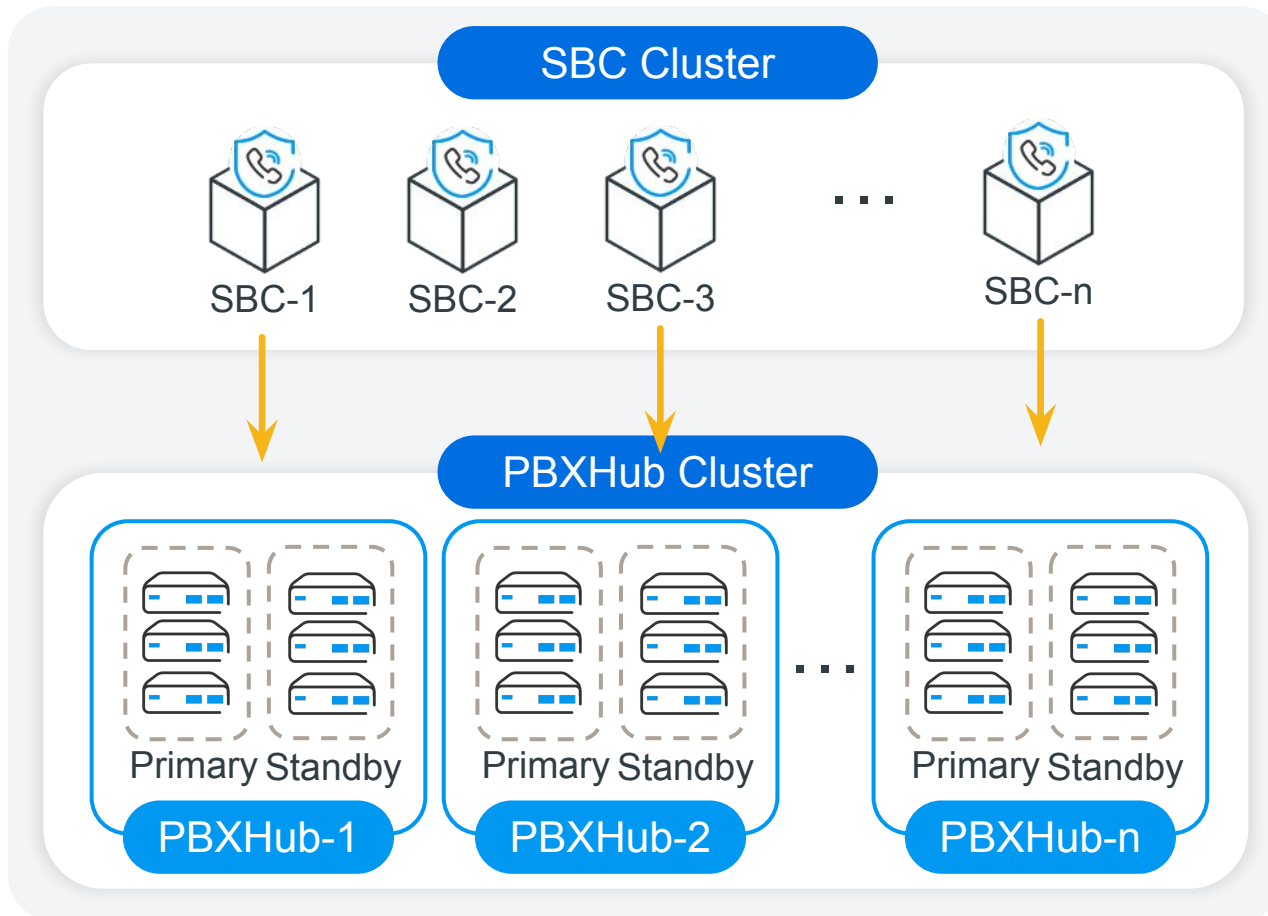
- Provide Active-Active high availability and load balancing
- Secure SIP registration and calling, account trunk, and PBX Web Access
- Safeguard the system against malicious attacks

PBXHub Cluster

- PBX Infrastructure Server and provide essential PBX features
- Provide Hot Standby high availability in both the PBXHub and PBX level

High Scalability

Region A



- The unique architecture allows us to increase resources and adapt to your growing needs so you can grow without worrying about the limit on instances and users.

03

Grow Your Business

Drive Your UCaaS Growth





Turnkey Hosting Package

Get Started Easily

- No worries about deployment
- No worries about Maintenance
- No worries about running your business
- Totally “Ready to Go” solution





P-Series Cloud Edition Turnkey Solution

Designed to jump-start business and drive revenue as fast as possible



Eliminate the hassle and initial expenditure of setting up your own servers



Reliable service on top of a robust and resilient architecture



Select the preferred hosted server closest to your customers



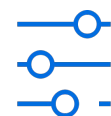
Scale up and down services and upgrade feature plans for your customers



Create your own service packages with IP phones, SIP trunking, and other services



Streamlined purchase process (initial order, upgrade, capacity expansion) thanks to Partner Portal



Control Your Margin

The ownership is totally yours

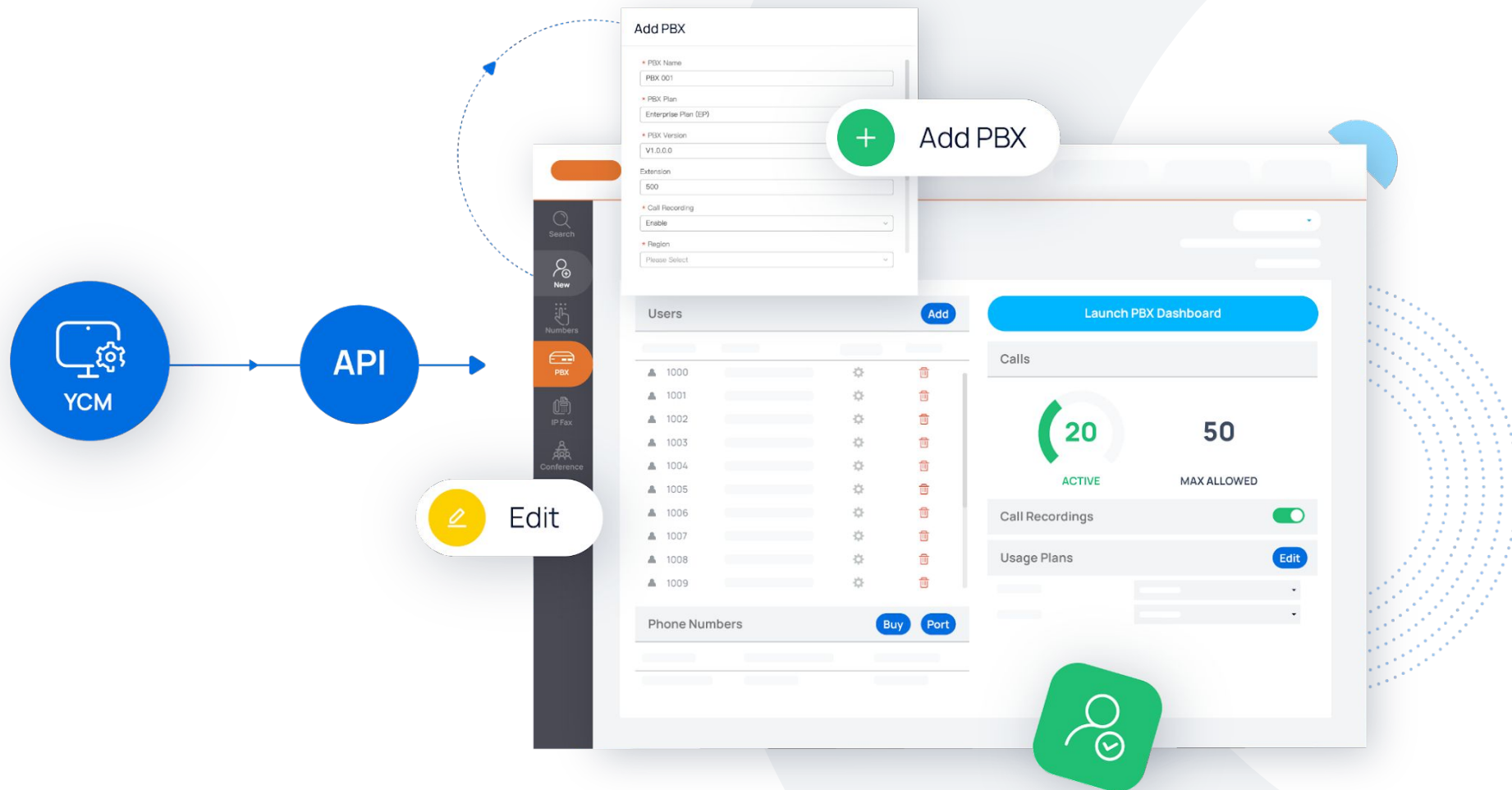


Bring your own SIP and IP devices

Open & operable ecosystem



YCM API Integration: Management Portal





Establish your Own brand



White Label Option

Customize your company logo, URL, email templates



Become a UCaaS Provider




Customize Your Own Brand

Customize your own brand with your branding, logo, name, etc.


Select your preferred Configuration Effective Time

Other Information

*** Logo** ?




Rectangle Logo
Drag & drop the image or click to upload. Supported file format: PNG,JPG,JPEG. PNG is recommended. Suggest...



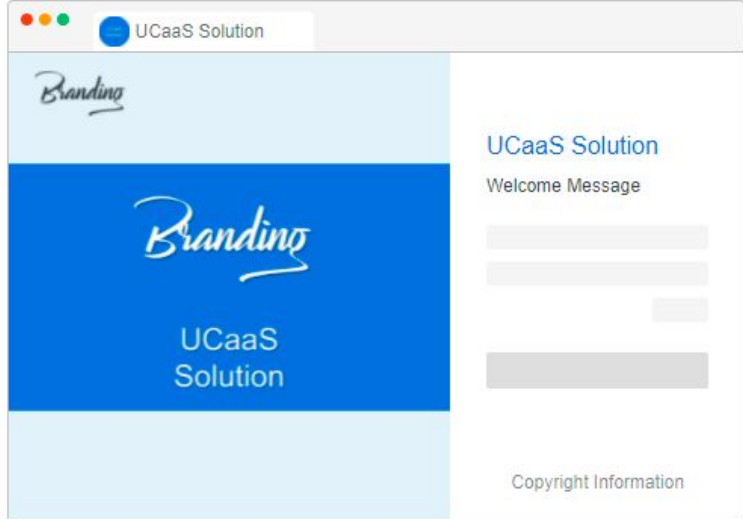
Square Logo
Drag & drop the image or click to upload. Supported file format: PNG,JPG,JPEG. PNG is recommended. Suggested Resolution:...

*** Login Page Illustration** ?



Login Page Illustration
Drag & drop the image or click to upload. Supported file format: PNG,JPG,JPEG. PNG is recommended. Suggest...

Preview - Login Page



Configuration Effective Time

Update Immediately (after you save the configurations, all your Cloud PBX will be rebooted immediately to sync the changes)

Update Later (the changes will be synced to your Cloud PBX only after you reboot the Cloud PBX)



Demo



04

Partner Benefits

Yeastar Services





Yeastar Xcelerate Channel Program

As a Yeastar Partner, you will be able to create new opportunities, get sales enablement, and maximize your profitability.

Cloud-based demo for evaluation and demonstration

Sales qualified leads support

Access to the Yeastar Partner Portal for exclusive resources

Expert training on products and sales pitches for free

Partner-ready sales and marketing materials

Direct free technical support from Yeastar



Yeastar Partner Portal



Yeastar Partner Portal provides partners with all the information and materials they require to successfully market, sell and support Yeastar products and services.

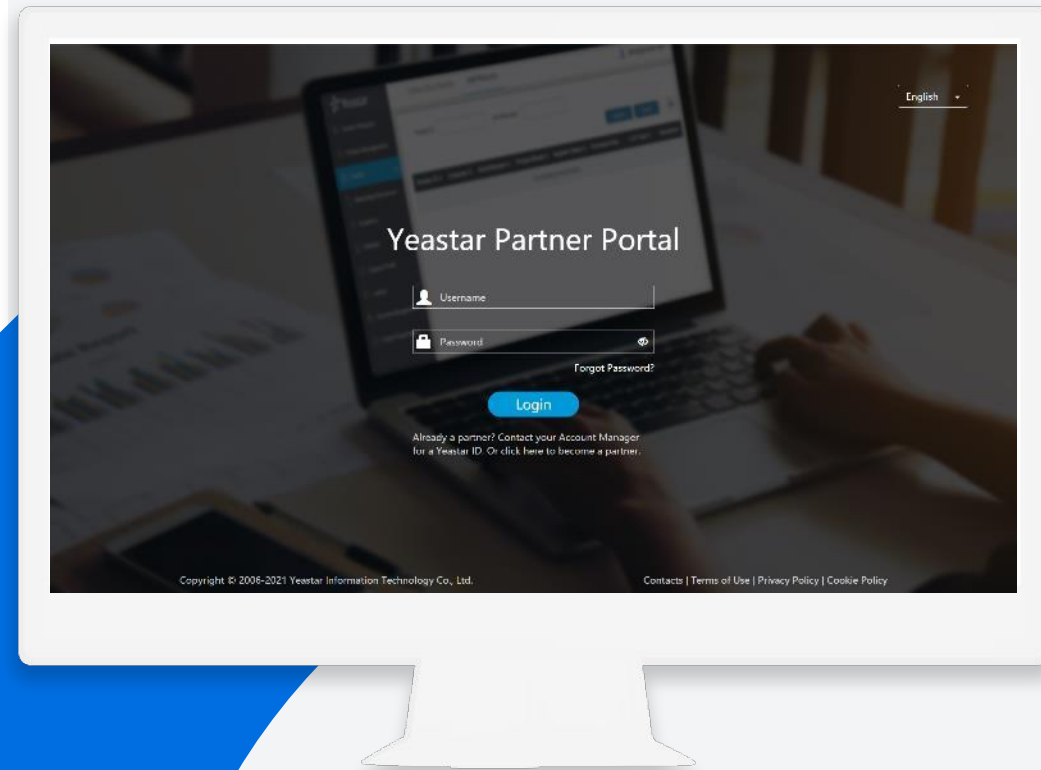
All-in-one place for instant training,
marketing, sales, technical support

Purchase value added service easily and
manage those orders centrally

Manage customer-premised devices
remotely and securely

Quick warranty look up

Role-based permissions for your
employees





Training Support



Onboard with One Course

- Quick access to useful resources for onboarding success
- Become professionals to promote Yeastar and generate revenue



Regular Training

- Free regular technical & sales training
- Products and features updates, solutions, and real use cases, etc.
- Define training needs and have tailored training



Yeastar Academy

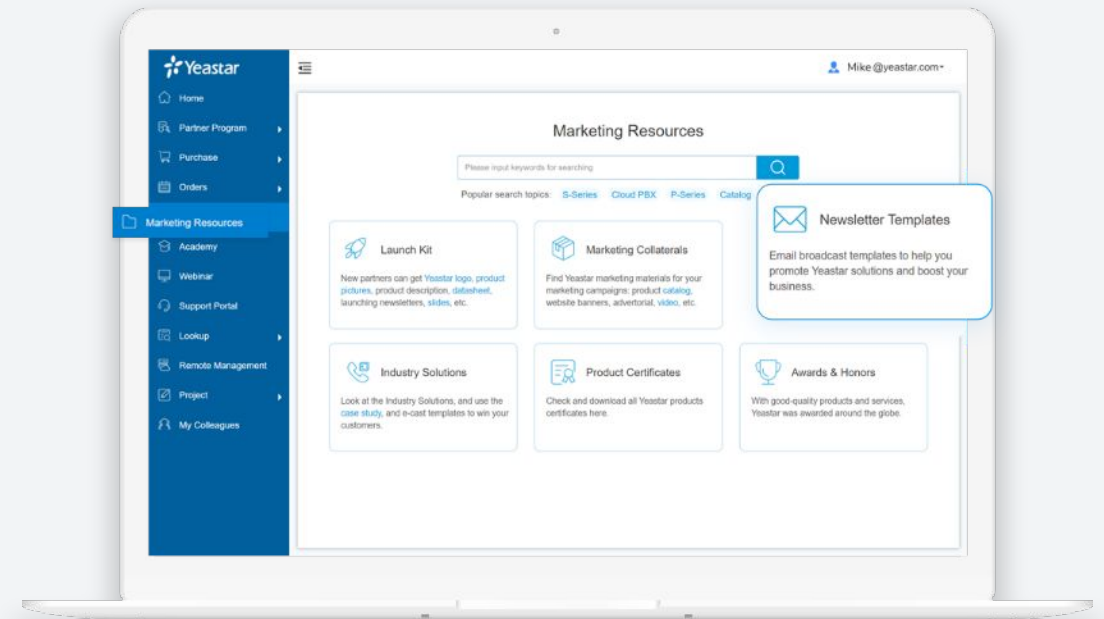
- Yeastar certification: from novice to top
- Various training methods: online / onsite / self-paced
- Access to free learning materials

Marketing Support



Yeastar provides certified channel partners with exclusive partner resources for marketing, sales and training.

- Provide assistance in delivery of marketing plan and social media
- Access co-branded marketing collateral, press release template, email templates, brochures and ebooks to kick off the conversions
- Fast to promote your business and increase your bottom line

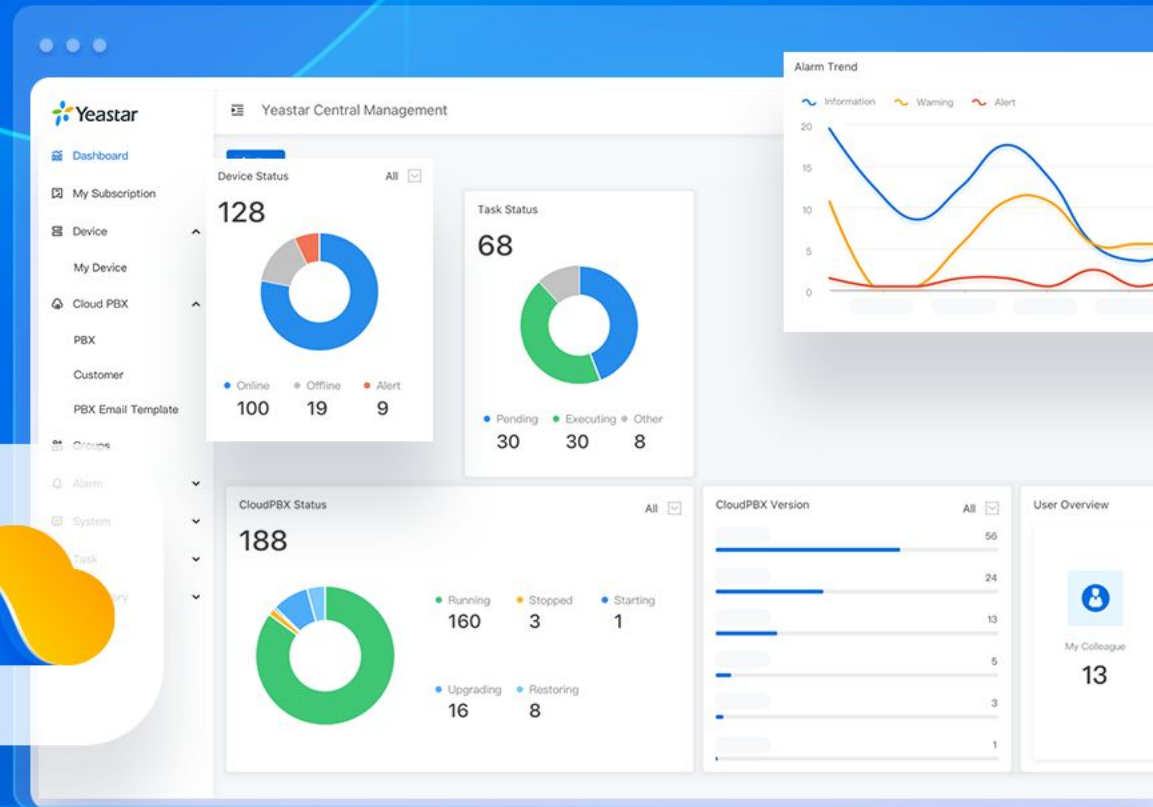




Yeastar UCaaS Turnkey Free Trial

45

Days



Contact VoIP Supply representative or Yeastar representative now!

Contact



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The World's Leading Provider of SME PBX Systems

THANK YOU

