

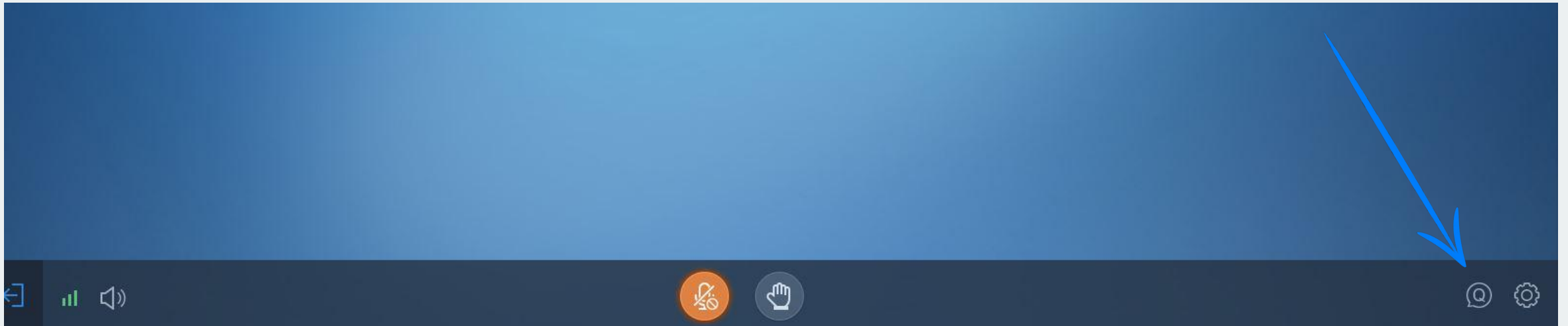
HYBRID WAYS OF WORKING

Jessica Kelley, Channel Account Manager



**During the webinar, please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are VoIP Supply

Reseller Benefits



Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

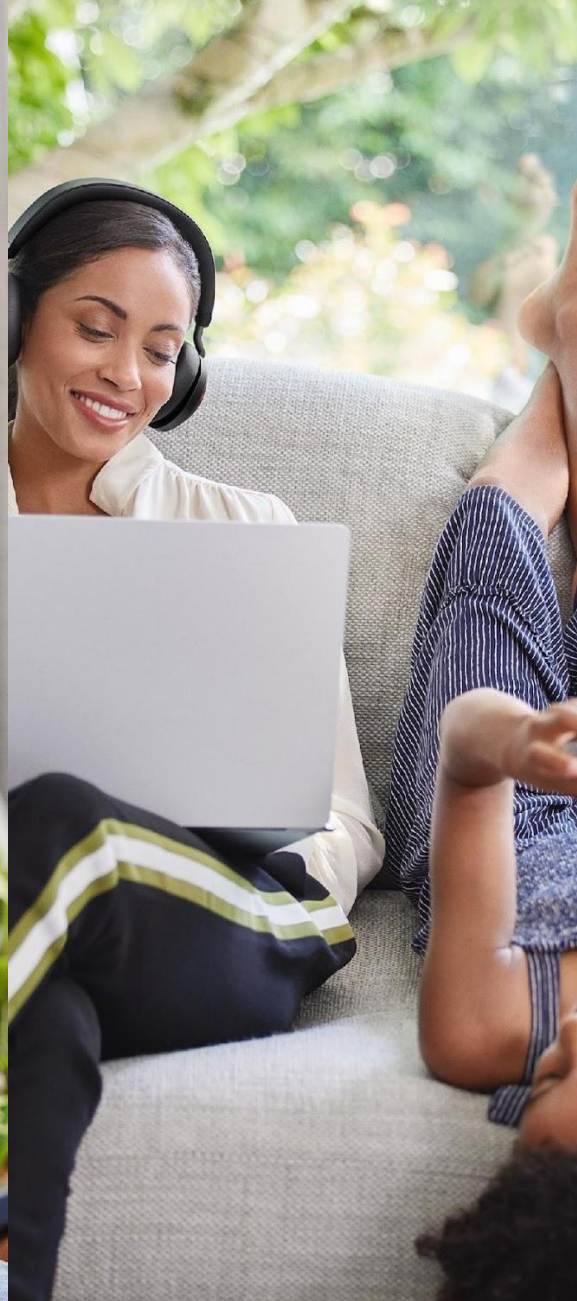
Three Different Work Models



OFFICE



HYBRID



REMOTE

OFFICE

THE GOOD

- ➔ Engagement
- ➔ Socializing
- ➔ Collaborating
- ➔ Presenting

Source: Jabra Hybrid Working Knowledge Worker Report, 2021

THE BAD

81%

Noise & Interruptions in the office are making me **less productive**

Source: Jabra Knowledge Worker Survey, 2018

REMOTE

THE GOOD

- ➔ Independent Thinking
- ➔ Concentration
- ➔ Thinking Creatively
- ➔ Learning New Things

73% Report a better **work-life balance**

Source: Jabra Hybrid Working Knowledge Worker Report, 2021

Source: FlexJobs Survey September 2020

THE BAD

- ← Lack of Team Connection
- ← Staying Motivated
- ← Equipment Challenges

52% Prefer to work from home, but are concerned their **career would suffer** long-term

Source: Jabra Hybrid Working Knowledge Worker Report, 2021

Source: Jabra Hybrid Working Knowledge Worker Report, 2021

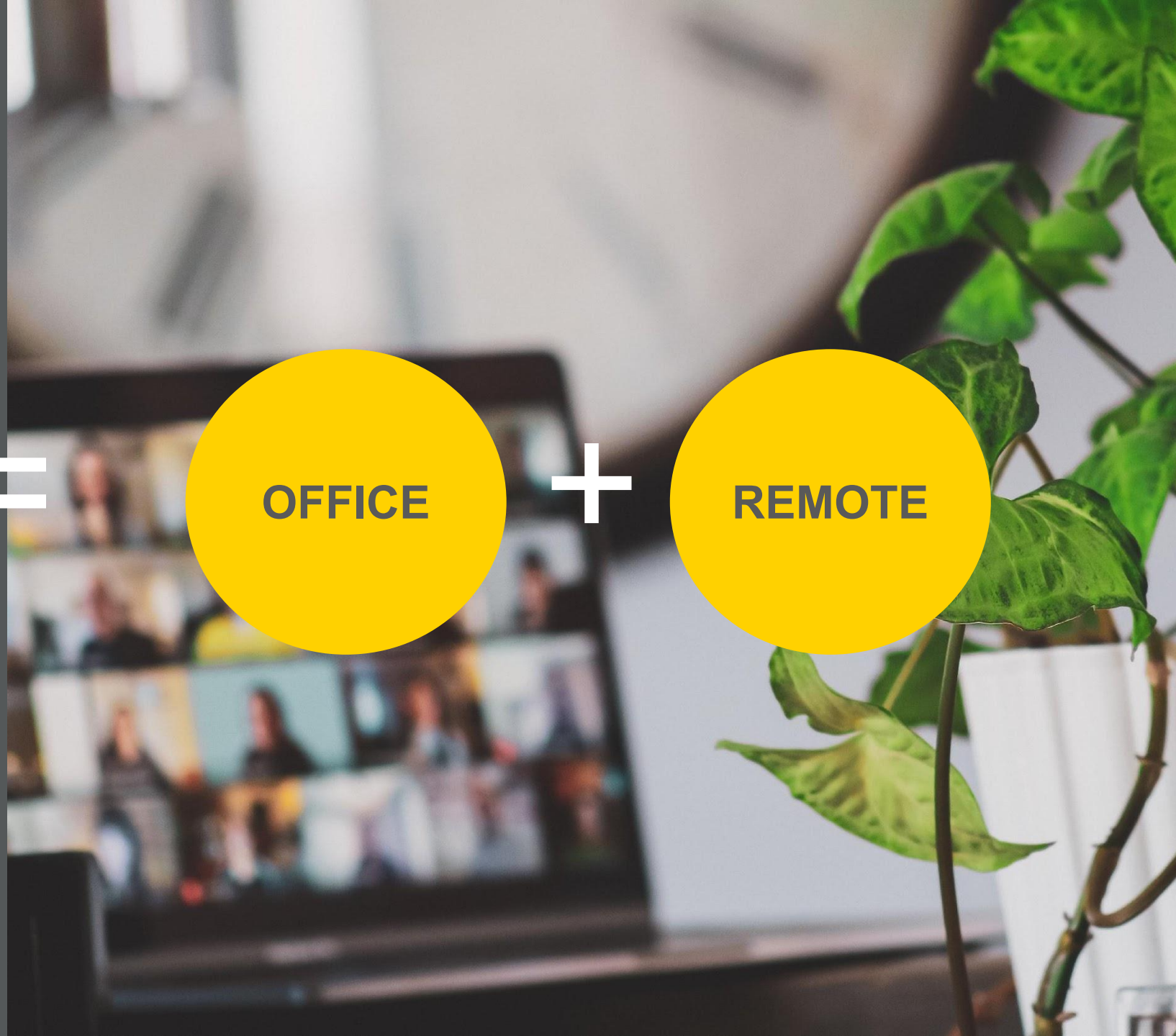
**HYBRID
WORKING**

=

OFFICE

+

REMOTE



Hybrid Working



68%

Ideal work week includes a hybrid of working from home and an office

Source: Jabra Hybrid Working Knowledge Worker Report, 2021



90%

Of executives envision a hybrid model going forward.

Source: McKinsey, Executive survey 2021



Lacking Vision

11%

Of organizations have a detailed **vision in place** and have started pilots

Source: Executive Survey, McKinsey & Co, 2021

Wrong Spaces

67%

Of employees want their organizations to **restructure open spaces** into collaboration spaces

Sources: Survey April 2021, Steelcase Global Report 2021

Lack of Supplies

42%

Of employees say they lack essential office supplies at home to do their job

Sources: Microsoft Work Trend Index, 2021



72%

Top
Barrier

Aware of enterprise headset benefits and would consider using one

Enterprise headset not provided by company

Sources: Jabra Global Non-user Study 2021

Lack of Supplies

68%

Would rather managers provided them with the **professional-grade** equipment required

55%

A hybrid future would be more comfortable if provided a **tech bundle**

84%

Believes that technology can help all employees have **equal access to opportunities** at work



A close-up, high-angle view of a dark-colored printed circuit board (PCB) populated with several integrated circuits. The central focus is a large, square chip with the words "AI VIDEO" printed on its surface in a light, sans-serif font. The board is overlaid with a complex, glowing blue network of lines and nodes, resembling a neural network or data flow diagram. The lighting is dramatic, with a strong blue glow emanating from the circuit traces and nodes, creating a futuristic, high-tech atmosphere. The background is dark, making the glowing elements stand out prominently.

With **Jabra**, the **whole world's**
a potential workspace.

EVOLVE

Franchise



PANACAST

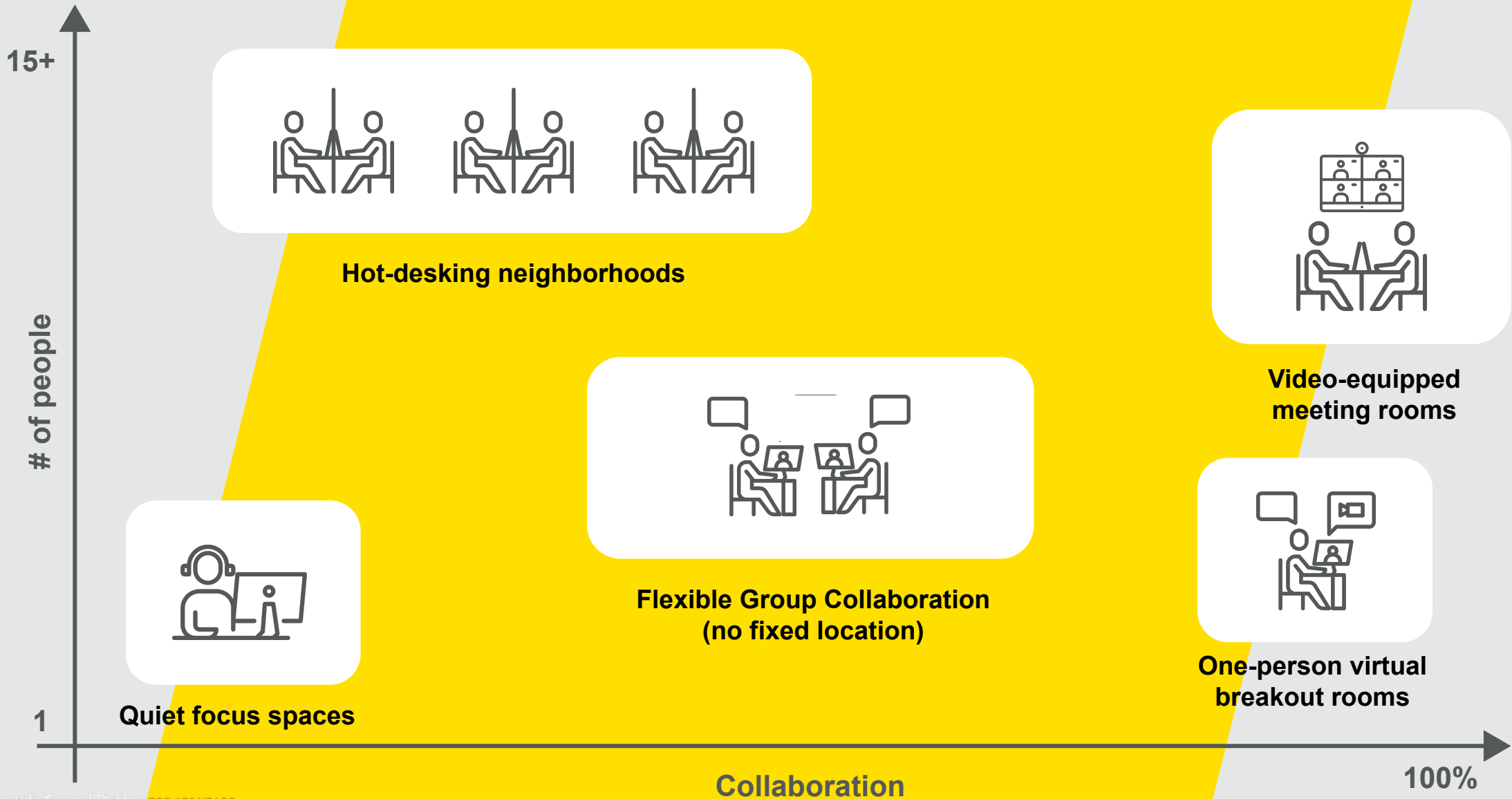
Franchise

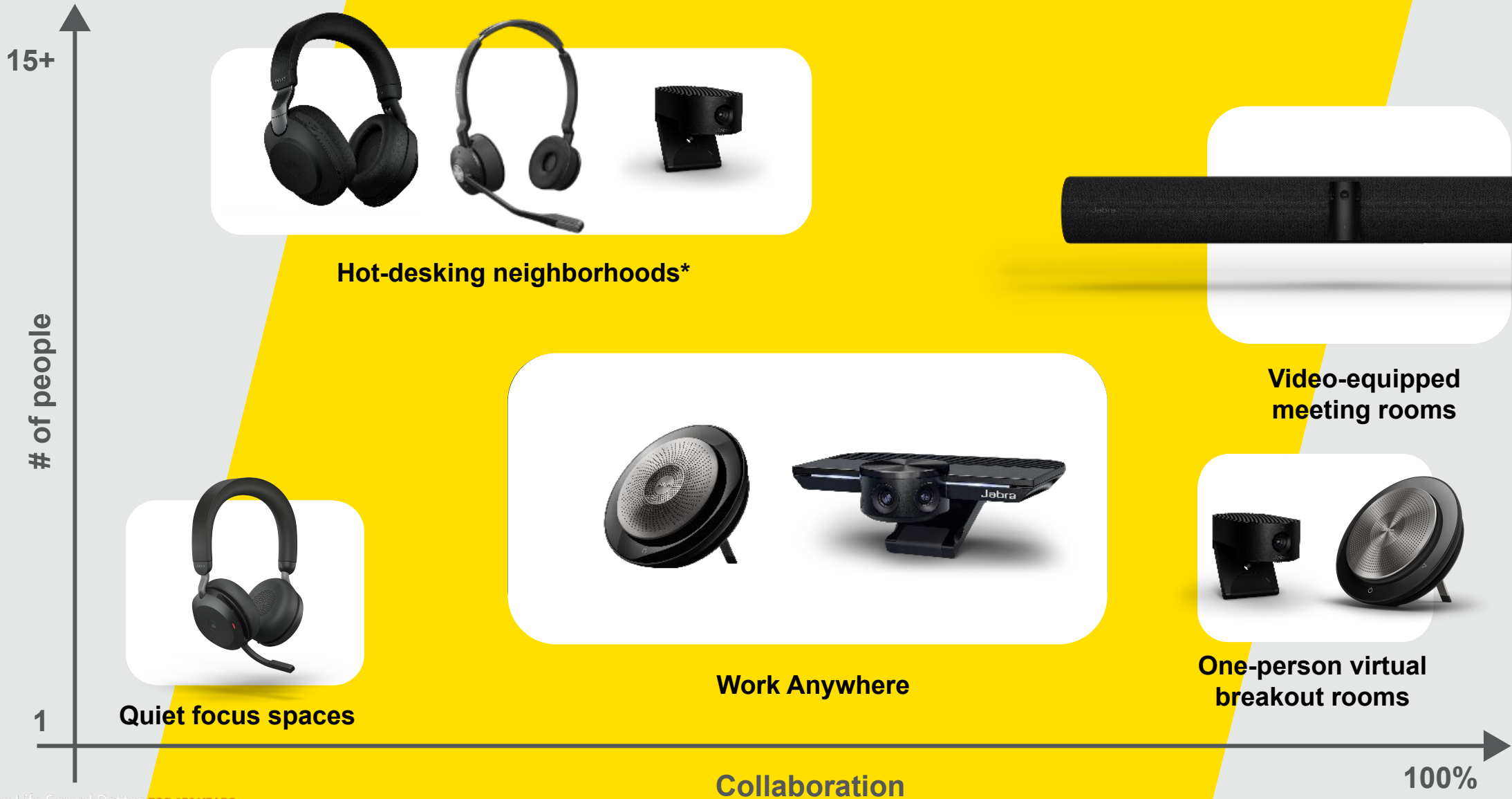


SPEAK

Series







PANACAST 50



Intelligent Zoom frames all people in the room based on 180° FoV



Always-On PeopleCount delivering data, even when framing exclusively on active speakers

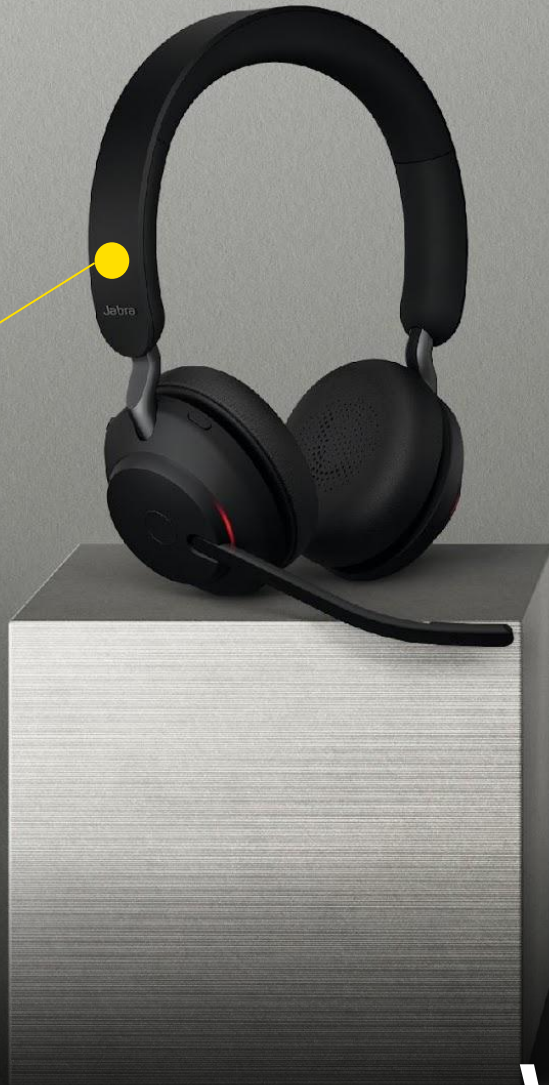


Virtual Director frames active speakers based 180° FoV video and 8 microphones

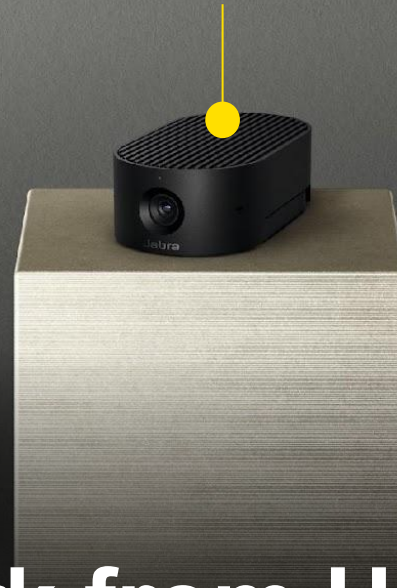


Live Whiteboard streaming to far-end for optimized collaboration

Jabra
Evolve2 65



Jabra
PanaCast 20



Jabra
Speak 750




Work from Home Starter Pack





JABRA EVOLVE² 65


ENGINEERED FOR



 **Up to 30m/100 ft wireless range**
3 Times more stable than Evolve 65

 Connect two devices with **Dual connectivity**

 **Passive Noise Cancellation**
Cancels 50% more noise than Evolve 65

 **Dedicated Teams button**

 **Integrated 360° busylight**

Up to 37 hours of battery
2.5 Times better than Evolve 65. Save battery with motion sensor



Powerful music w/ 40mm speakers
26% better than Evolve 65



Premium Open Office microphone
23% better voice distractor performance than Evolve 65



Device management with Jabra Direct and Xpress



Personalisation with Jabra Sound+



Boom-arm mute and auto-answer

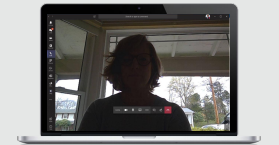
PANACAST 20



4K Ultra HD Always ultra clear, more natural far-end experience



Intelligent Zoom Always focus on key user in any environment from crowded offices to a busy home office



Intelligent Light Optimization provides a natural view no-matter how much and from which angles the light comes from



Picture In Picture Create more engaging meetings, where for example a whiteboard or PowerPoint can be part of the main video stream to the far-end

The Office

CONCENTRATION PACK



Jabra
Evolve2 85



Jabra
Evolve2 85
Charging stand



Jabra
PanaCast 20

**Example Only*



JABRA EVOLVE2 85

ENGINEERED FOR

CONCENTRATION COLLABORATION FLEXIBILITY



54% more Noise Cancellation through Digital hybrid ANC and Improved sealing



Rich and clear music with custom 40mm speakers & AAC codec



Integrated busylight with 360° view



Up to 37 Hours save Battery with On-Head-Detection Motion sensor

30 meter Range & Dual Connectivity with Link 380



Improvement in Wireless Range robustness and improved audio link in the density area



Connect two devices with Dual connectivity



Premium Open Office microphones cancel 2X more noise than Evolve 80-Digital chipset powers the latest voice algorithms through 10 microphones.



Call with the boom arm closed.



MS Teams certified variant with dedicated function button.



Major UC certifications



Device personalization & management with Jabra Direct, Xpress & Sound+



JABRA EVOLVE² 75 ENGINEERED FOR



Up to 30m/100 ft wireless range



Connect two devices with **Dual connectivity**



26% more Noise Cancellation than Evolve 75 through **Adjustable ANC**, dedicated chipset and Jabra's new **Dual Foam Technology**



Dedicated **Teams** button



Integrated **360° busylight**



36h MusicTime

24h TalkTime (without ANC)

33% more TalkTime than Evolve75



Powerful music w/
40mm speakers & AAC
codecs



Device management with
Jabra Direct and Xpress



Personalization with **Jabra Sound+, Jabra MySound**
and voice assistants



Premium Open Office microphone

With 33% shorter boom arm than
Evolve 75



Boom-arm mute and auto-answer

Flexible Collaboration

MEETING ROOM IN A BOX

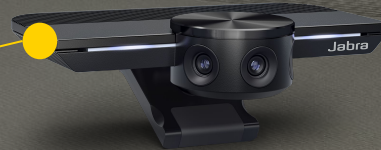


Jabra
Speak 710

Jabra
USB 1.8m Cable



Jabra
PanaCast



Jabra
USB Hub



Jabra
Table Stand



**Available as single SKU*

PANACAST: FIRST INTELLIGENT 180° PANORAMIC-4K PLUG-AND-PLAY VIDEO SOLUTION

Colours: Black
Key accessory: Table stand, Wall Mount, Screen Mount, 1.8m USB 3.0 cable



Video

See & Select what matters
Everybody (Intelligent Zoom)

Video Stream with
180° FoV
100% data coverage

Whiteboard App



Flexibility

Ultra-portable and USB plug & play

Simple installation, deployment & management

Insights: Occupancy

Certified for leading platforms



Safety & Security

Insights: Safety

Secure certified management



Audio

Hear what matters

Jabra Speak 750
Jabra Evolve2



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THANK YOU

