



Fanvil

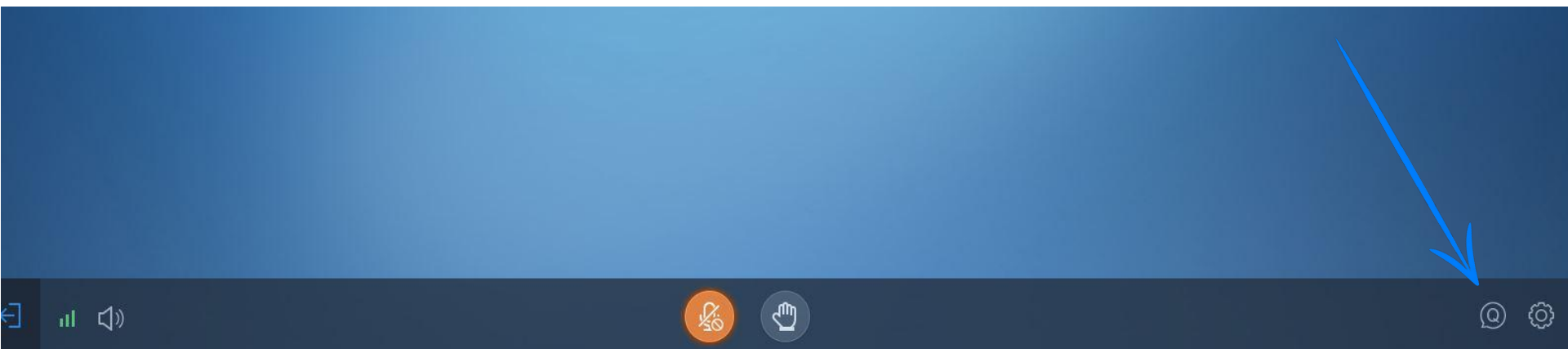


New Fanvil Solutions

Presented By: Tommy Lee

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



We Are Ready to Help!



Response Times: We are FAST!

- Tech support average of 14 minutes
- Sales response average of 9.3 minutes
- 99.9% of orders ship the same day

7 VoIP Experts

- 70 years of combined experience
-

#ExperienceVoIPSupply




Indianapolis
Ruth's Chris Steak House
Tuesday, October 11th
11 AM - 3 PM




Columbus
Ruth's Chris Steak House
Wednesday, October 12th
11 AM - 3 PM




Pittsburgh
Ruth's Chris Steak House
Thursday, October 13th
11 AM - 3 PM

Fanvil Roadshows

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Learn more & register now!

Win great prizes including a **\$300 VoIP Supply credit** towards Fanvil products!

<https://www.voipsupply.com/fanvil-roadshows>

Agenda

1

Fanvil & Solution Differentiation

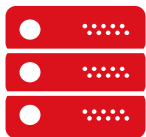
- **Leading global OEM manufacturer - Quality**
- **IP Phones (Business, and Hospitality)**
- **Intercom and Door security**
- **Roadmap – New Products**

2

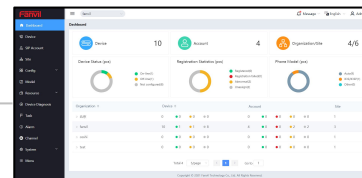
Toolbox

- **Resources**
- **Promotions, Samples - Test Drives**

Fanvil Solution Spectrum: IP End Point and Security



Cloud/Local Server



Device Mgr. Cloud FDMCS
+ Auto Provision & Redirection
+ Remote Management/Edit



Hospitality (Wi-Fi & Bi-Color)

SIP Desk Phone



Indoor Station
Wall & Desk mount
(touch screen)

SIP Door Access



SIP Intercom



SIP Public Address

Fanvil IP Phones Solution Spectrum



V Series



- WiFi & BT included
- H.264 video codec
- Tilt screen

Business/Hybrid Phones

XU / X Series



- Side BLF display
- Logo Rebrand
- 106 Key reception

Business Phones

H Series



Hospitality(Bi-Color, & Wifi)

- Soft Display H5
- Wifi H5W

Fanvil New V Series IP Phones



V67
(Android
v9.0)



V65



V64



V62



V Series: New Design

- + Integrated Wifi 2.4,5GHz & BT4.2 (V64,65,67)
- + Tilt Screen & Anti-Bacterial plastics (V67,65) w/ Camera(V67)
- + Essential V62 : 6 party asynchronous audio conference

Model	V67	V65	V64	V62
System	Android 9.0	Linux	Linux ★	Linux
Main Screen	7-inch (1024*600) IPS Touch Screen ★	4.3-inch (480*272) Color Screen (IPS)	3.5-inch (480*320) Color Screen	2.7-inch (192 x 64) Dot-matric Screen
Colorful Lighting Keypad	√ ★	× ★	×	×
TILT/Adj. Screen	√ ★	√ ★	×	×
Antibacterial Surface	√	√	×	× ★
DSS Keys	116	45	21	15
SIP Lines	20	20	12	6
Local Phone Book	2000	2000	1000 ★	1000 ★
Local Audio Conference	10 (including up to 2-party video calls) ★	6	6	6
Integrated Camera	Built-in 5 Mega-pixel Camera, 1080P@30fps	×	×	×
Wideband codecs	G.722,Opus	G.722,Opus	G.722,Opus	G.722,Opus
Narrowband codecs	G.711,G.729A/B, iLBC	G.711, G.723.1, G.726, G.729A/B, iLBC	G.711, G.723.1, G.726, G.729A/B, iLBC	G.711, G.723.1, G.726, G.729A/B, iLBC
USB	USB Type A x 1, Connect with USB Headset & USB	USB Type A x 1, Connect with USB Headset & USB	USB Type A x 1, Connect with USB Headset & USB	USB Type A x 1, Connect with USB headset & USB
Bluetooth	Bluetooth 4.2	Bluetooth 4.2	Bluetooth 4.2	via BT20 USB
WiFi	Integrated 2.4GHz & 5GHz	Integrated 2.4GHz & 5GHz	Integrated 2.4GHz & 5GHz	via WF20 USB
PoE	√	√	√	√
Network	10/100/1000 Mbps	10/100/1000 Mbps	10/100/1000 Mbps	10/100/1000 Mbps
EHS	√	√	√	√

XU Series – Core IP Desk Phones



Full featured including(GiG-E, Color, POE, Opus, Discrete SIP & BLF keys & displays)



Fanvil X3U
+ 6 SIP lines



Fanvil X4U
+ Wifi & BT USB
+ 12 SIP lines
+ 30 DSS Keys



Fanvil X5U
+ Wifi USB
+ Bluetooth incl.
+ 30 DSS Keys



Fanvil X6U
+ WiFi USB
+ Bluetooth Incl.
+ H.264 Video
Codec
+ 60 DSS Keys

All XU Series - Differentiators



- Non-Intrusive SIP and BLF Keys (**Design**)
 - Like replaced Panasonic/Nortel/...more
 - Tackle multi calls w/o disturbing BLFs
- **Dual/Triple Color** display (**Design**)
- Harmon Speaker (**Quality**)
- **Two** Year Warranty (**Quality**)
- Custom Branding! (**Flexible**)
- Smart Phone Pairing (**Convenient**)
- FDMS – Management System (**Convenient**)
- Local Support

Custom Branding Option



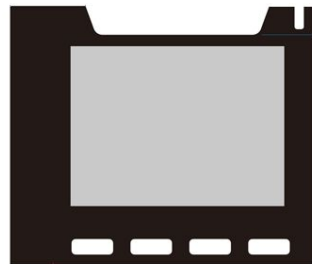
Market Your Own Logo

- MOQ: 200 units/order logo(X3U, X5U models)
- TAT: 10 business Days(custom Bezel, Boxes, Labels)

Easy Partner Edits



Service Provider(SP)/
Generic
Boot up Logo



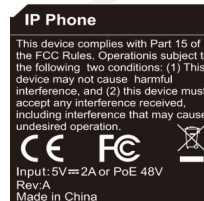
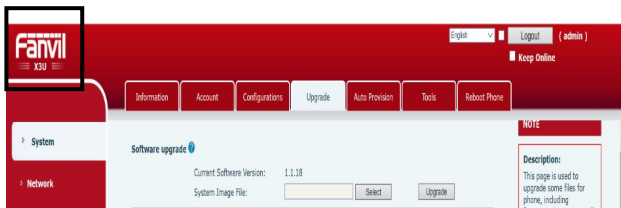
Manufacturing Customization

Custom Front or Blank Bezel



Phone GUI

SP logo and model or Generic blank



Generic Gift Box and
Labeling

X Series – Front Desk and Control Phone X210



Key Features

- 20 SIP lines, 3-way conference, hotspot
- HD audio on speakerphone and handset
- 4.3" main color display
- 2×3.5" side color displays for DSS keys
- Up to 106 DSS keys (42 tri-colored physical keys)
- Built-in Bluetooth
- Wi-Fi connectivity (via Wi-Fi dongle)
- Support EHS headset
- Dual Gigabit ports, integrated PoE
- Video Codec H.264 support for receiving video calls
- Stand with 2 adjustable angles of 40 and 50 degrees

20
line

20 lines

HD^{Vo}

HD Voice

LED

3 Color Screens



Built-in Bluetooth

106
DSS

106 DSS Keys

Wi-Fi

-- Wi-Fi Connectivity

MAIN FUNCTION

Deliver Convenience and Productivity

HD^{Vo}

HD audio for
speakerphone and handset

With newly-added support for Opus and a large audio cavity, X210 brings strong, abundant low frequency effect. The speaker adopts full net coverage, delivering crystal clear, life-like voice communication.



20 SIP Lines



4.3" main color display
2×3.5" side color displays

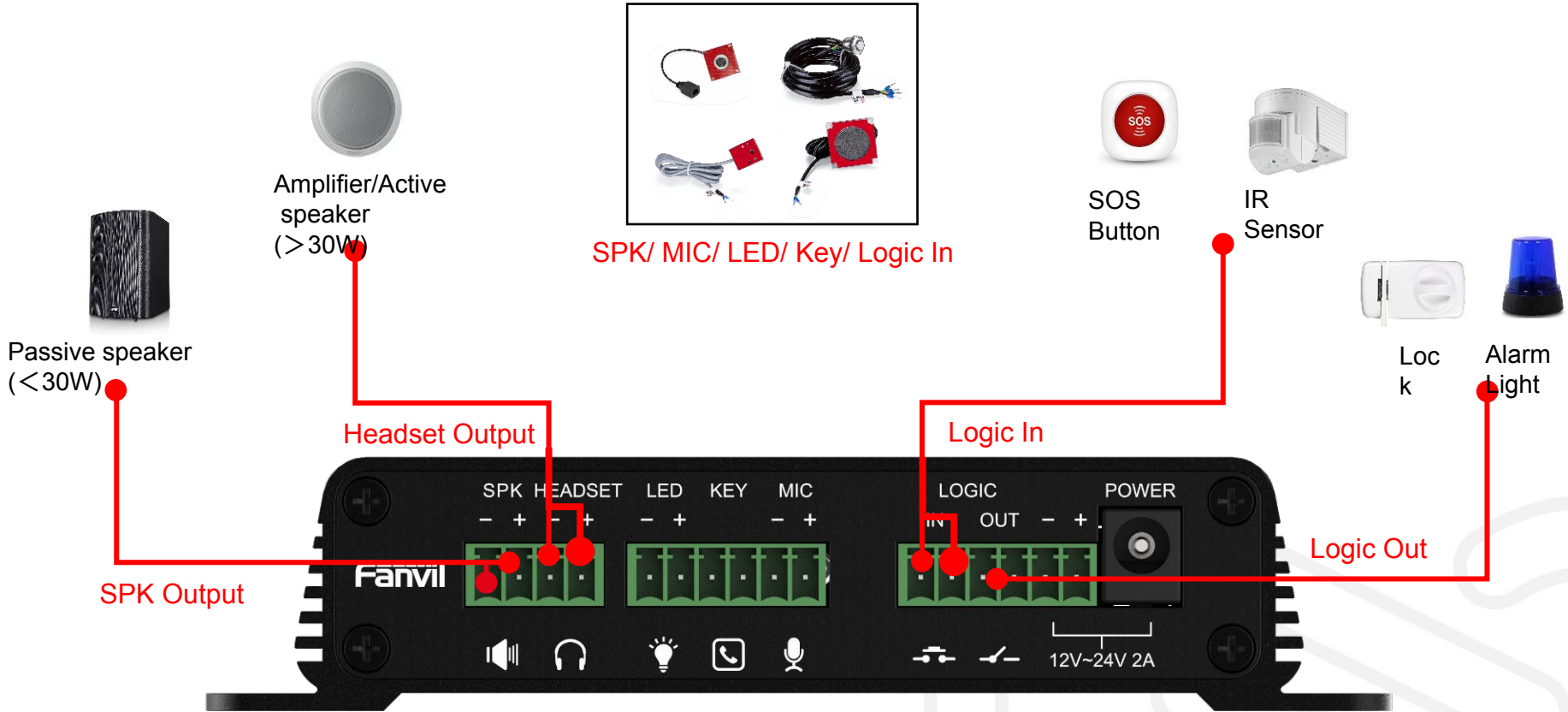
Elegantly designed and featuring a large 4.3" high-resolution color display and two convenient 3.5" side color displays make using this IP phone more intuitive than ever.

106
DSS

Unified Designed With Two Side Displays For Up To 106 DSS Keys

Convenient operation on X210 with two 3.5" side DSS Key displays, no need to add external extension modules. Up to 106 DSS keys are available in total for BLF, speed dial, group broadcasting function etc.

PA2S Interface Connections



Fanvil Hospitality Series



H2U

~~White~~

H2U

~~Black~~

Speed Dial Keys and DSS key



H3

~~White/Black~~

- Classic Plastic Hotel Template
- WiFi inclusive models(H3W)
- FDMS – Configuration



H5

~~White/Black~~

3.5-inch Color Display

Soft Hotel Template

- WiFi inclusive models(H5W)
- FDMS Configuration



Fanvil SIP Door Phones



i6 Series Video Door Phones



i64 i63 i62 i61

With the functions of hands-free call and video monitoring, Fanvil door phones are installed indoor or outdoor to provide the access control management for various buildings.



Access Control



Video Monitoring



Audio/Video Call



Multi-protection



Wide Working Temperature



Tamper Detection

i3 Series Video Door Phones



i33VF i32V i31S i30



Fanvil SIP Intercoms

Fanvil SIP intercoms have the advantages of less operation cost, quick deployment, easy maintenance and strong scalability. They also feature short-in and short-out interfaces to achieve the linkage of other security devices.



Durable Design



Multi-protection



HD Video



HD Audio



Wide Working Temperature



Easy Deployment

Indoor Intercoms



i10 Series Audio/Video Intercoms

Outdoor Intercoms



i18S Video Intercom

i16SV/i16V Video Intercom

i12 Audio Intercom



Fanvil Video Monitor and Access Control

Fanvil



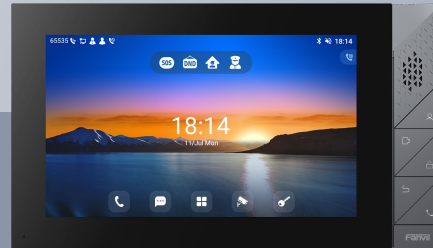
i57A & i55A SIP Indoor Station



Fanvil i57A and i55A indoor stations feature a big color touch screen with an intuitive UI. Based on Android 9.0 operating system, they can meet industry application customization needs and secondary development. Featuring powerful functionalities like remote door opening and real-time monitoring for security devices, they serve as management assistant for communities, villas and office buildings.



i57A



i55A

Fanvil Indoor Stations

Fanvil SIP indoor stations provide the reliable and easy access control service for the users, creating a safe and comfortable living environment.



Elegant Outlook



Fluent Operation



Easy Installation



HD Audio/Video



Support WiFi



Rich Interfaces



i57A Android Indoor Station (Upcoming)



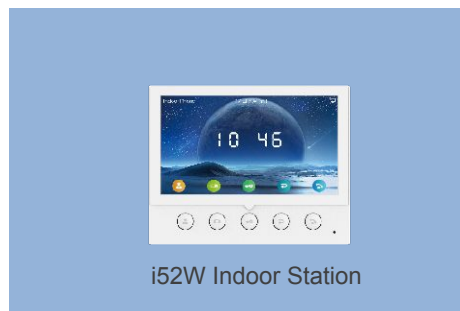
i56A Android Indoor Station



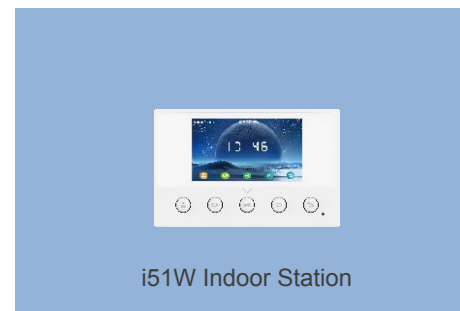
i55A Android Indoor Station (Upcoming)



i53W Indoor Station



i52W Indoor Station



i51W Indoor Station

Instant Response for Access Control



Residents are able to view the video image before communicating with the visitors (Function: Video Preview) and achieve remote access control via the indoor station after identification.



1. Visitors call the residents with the room number



2. Residents press "Answer" to answer the call



3. Residents press the "Unlock" to open the door



4. The door opens

Why Fanvil

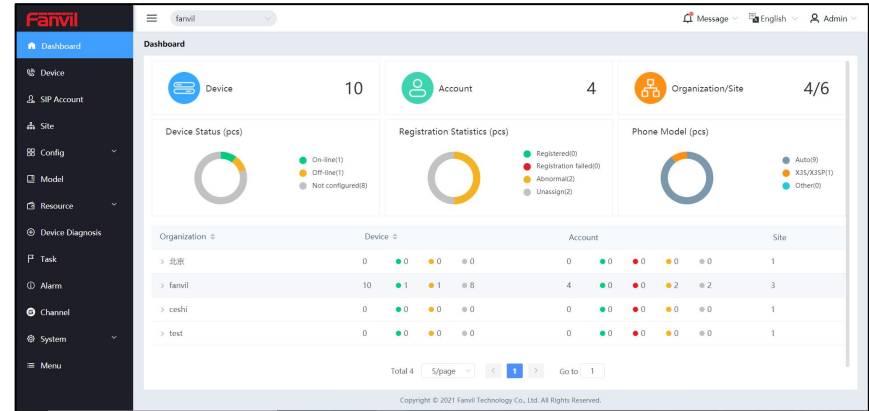


1. SIP "Preferred" Compatibility

COMPATIBILITY



2. FDMCS: Combine all Endpoints: Upload templates



3. Dedication to SIP Endpoints w/ Two Year Warranty/Local Support



Coming: W611W WiFi Phone



Product Size	160*53*16 (mm)
Product Color	Dark gun color
LCD	2.4" 240x320 Color Screen
Operating System	Linux
SIP Lines	4 SIP Lines
PTT Key	One PTT (Push-to-Talk) Key
Audio	Hands-free/Headset (3.5mm jack)
Audio Decoding	G.722, Opus, G.711(A/μ), G.729A/B, G.726, iLBC, G.723.1
Conference	Three-party voice conference
Wireless Supported	Dual Wi-Fi bands (2.4G & 5GHz) and WiFi 6, Wi-Fi Roaming, Bluetooth 5.0
Wi-Fi Encryption	Supports WPA / WPA2-PSK and 802.1X EAP Encryption
Transmission Speed	10/100 Mbps
Distance Sensor	Supported
Earphone Interface	3.5mm, 4-pole jack
Charging Interface	Type-C USB / Charging copper sheet
Charging	Charging base with DC5V_2A power adapter or direct charging with USB interface
Power Supply	Built in detachable 1900mAh rechargeable lithium battery
Protection Grade	IP67 (Waterproof and DDustproof) and drop-safe from 1.8-meter height.
Standard Accessories	Charging Base, Belt Clip, Power Adapter

Fanvil CS30 Speakerphone



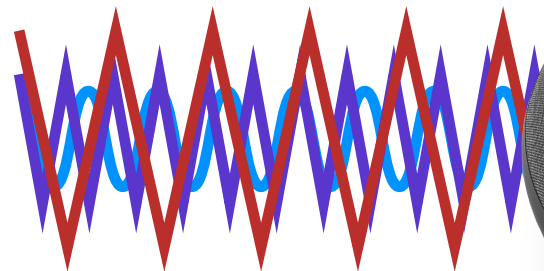
Size	112.5mm*35.2mm
Weight	236g
Button	6
Indicator	√
Interface	USB-C(speaker) to USB-A cable for PC
Bluetooth	Bluetooth 5.1
NFC	√(Android phones)
Voice Pickup Range	3m ~ 5m
Microphone	4 MEMS Microphone
Charge Input	5V/2A
Charging Time	2 hours
Talking Time	8 hours
Working Temperature	0°C ~ 40°C
Battery	2000mAh
Speaker	5W
Frequency	90Hz ~ 16kHz
Amplifying Frequency	Music Mode: 100Hz ~ 20kHz Talk Mode: 150Hz ~ 7.5kHz
Acoustics	Noise Cancelling, Full Duplex, AEC, AGC



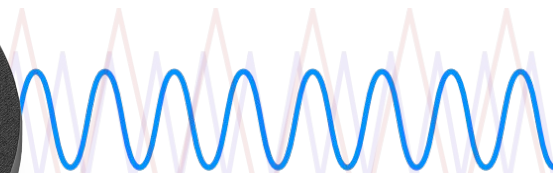
HD Voice with Intelligent Noise Reduction



Voice with Background Noise



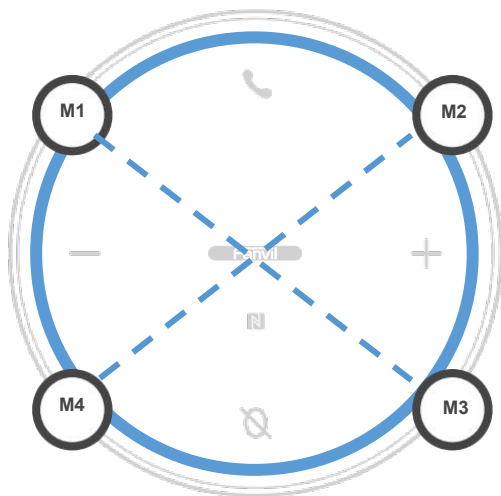
Clear Voice with **Fanvil CS30**



Acoustic Echo Cancellation (AEC)

Automatic Gain Control (AGC)

Hear You Clearly Wherever You Sit



4 Omnidirectional Microphones

- 360° omnidirectional voice pickup
- Precise restoration of human voice



Voice Pickup Range up to 5 Meters

- Coverage of multi-way conferencing
- Automatic voice tracking of speakers

Fanvil Speaker Promotion Program



Fanvil's Promotion

Region: North America

Valid Date: Sept 1st-Nov 30th, 2022

Buy V64/V65 x 10pcs
or V67 x 5pcs

Get 1pcs
Free CS30

Buy i6 series \geq 5pcs

Get i5 series 5% off SRP

*Note: This promotion can not be combined with any rebate program.

Fanvil Technology Co., Ltd.
Email: sales@fanvil.com Tel: +86-755-26402199/ +1-925-3158950 Web: www.fanvil.com

The banner features a blue background with yellow and white accents. It includes images of various Fanvil phone models: V65, V64, V67, i61, i62, i63, i64, i51W, i52W, i53W, and i56A. A large white speech bubble contains the main promotion title. A red 'Free' tag is placed over the CS30 speaker image, and a red '5% OFF' tag is placed over the i5 series phone images.

- Cumulative order V64/V65 x 10pcs or V67 x 5pcs + Get 1 CS30 free
- Valid Sept 2000 through Nov. 2022

Fanvil Project Rebate Program



Fanvil CONNECTING THE VALUE OF INTELLIGENCE

Fanvi Project Registration Incentive Program

UP TO **5% OFF**

Area: USA&Canada

April 1st 2022-March 31st 2023

Applicable Models	Total Quantity	Discount	Extra Discount
X5U/X6U/X7C/X7I/X7A X210/X210/A32I	50-199	1%	Extra 2% Discount for specific line items
H5/H5W V64/V65/V67/	200-499	2%	V64/V65/V67 i61/i62/i63/i64/i65/
I Series/PA Series	≥500	3%	i66/i67/i55/i56/i57 X210i/A32i

Customers need to register the project through Fanvil FPRS
<http://fprs.fanvil.com.cn/en/>

For more information, please contact Fanvil at sales@fanvil.com or local Fanvil distributors.

Fanvil reserves the right of final interpretation for this incentive program.

Fanvil Technology Co., Ltd
Email: sales@fanvil.com Tel: +86-755-26402199/+1-925-3158950 Web: www.fanvil.com

- Cumulative order of 50+ order of target Fanvil devices
- Link to register program: <http://fprs.fanvil.com.cn/en>
- Valid to March 2023

Fanvil Contacts and Tools

Tech Support: support@Fanvil.com

Documentation/Datasheets/Firmware:

<https://fanvil.com/Support/download.html>

Americas local Tech Support

+1 (858) 433-6612

hector.zurita@Fanvil.com or support@fanvil.com

My Contact Information:

Tommy lee : 1 (925) 315-8950 or tommy.lee@Fanvil.com

sales@fanvil.com

Test Drive NFR Samples

Fanvil

Demo Kit Program

September 1st 2022 - March 31st 2023
Each Partner can only buy each bundle twice at most.

55%+ Off
MSRP



Contact us



Fanvil

#ExperienceVoIPSupply



Questions & Thank You

@VoIPSupply



800-398-8647 | voipsupply.com

VoIPExperts@VoIPSupply.com

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